

# Lloyds Bank International Limited

Annual Report 2016

LLOYDS  
BANKING  
GROUP



# Lloyds Bank International Limited

## Annual Report 2016

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# Lloyds Bank International Limited

## Corporate information

### Directors

Timothy John Cooke **Chairman**

Michael Joseph Starkey

Ross Davey Willcox

Adrian David Lane

Peter Hemingway Reid

Adrian Simon Prescott

Gregor Dalgetty Allan **Non-executive Director**

Richard John Musty

Christopher John Howland **Non-executive Director**

Michael David Chaytor

David Stephenson (resigned 2 February 2017)

### Secretary

Lloyds Corporate Services (Jersey) Limited (resigned 16 February 2016)  
Marnie Martin (appointed 16 February 2016)

### Registered office

P.O. Box 160  
25 New Street  
St Helier  
Jersey  
JE4 8RG  
Channel Islands

### Independent auditor

PricewaterhouseCoopers CI LLP  
37 Esplanade  
St Helier  
Jersey  
JE1 4XA  
Channel Islands

# Lloyds Bank International Limited

## Chairman's statement

I am pleased to report that in 2016 Lloyds Bank International Limited (the 'Company') has improved its profitability and strengthened its capital base. The Company has delivered a strong overall financial performance. It is reassuring to observe that despite the low interest rate environment, the Company has achieved an improvement in net interest income and remains profitable, reflecting the strength of the underlying business.

During the last financial year the Company has made several significant commercial loans to businesses based in the Channel Islands and the Isle of Man. In addition, the Company has developed its product offering to meet customer needs, including a greatly enhanced Digital offering to personal customers; the shift in transactions from counter to online is already significant and growing steadily. This demonstrates our continued commitment to the Group's purpose of 'Helping Britain Prosper' within the jurisdictions where we operate.

The ongoing regulatory changes remain a key focus for the Company, particularly in responding to the requirements of the Banking Commission. We have delivered a change in reporting lines for two of the three front facing businesses in order to benefit from opportunities created through strong relationships with our UK colleagues and we are preparing to book further high quality loans to achieve better use of the balance sheet. I am confident that these changes will ensure that we are in an optimal position when the Non Ring Fenced Bank is formed. The impact of Brexit on the business is difficult to quantify at this early stage in the UK's negotiations with Brussels. In most – but not all – scenarios it has little significance on the future financial performance.

The Company has won several awards in 2016, reflecting the creativity and hard work of our dedicated colleagues. These include the winner of the 'Best Team Award 2016' in Alderney at the Customer Service Awards, the 'Best Educational Initiative' at the Channel Islands Equality and Diversity Awards, and 'Customer Dashboards (Service Excellence)' at the Financial Innovation Awards. These awards not only demonstrate that we work in a successful business, but that we are doing the right thing for customers and creating an inclusive environment for our colleagues. Our own measures within the business evidence high levels of customer satisfaction.

As a Company we employ more than 900 people across Jersey, Guernsey, Alderney and the Isle of Man and we play an important role in the communities we serve. We also make a significant contribution to the wider community through numerous fund raising events and by donating our time and expertise.

On behalf of the Board, I would like to thank all colleagues for their continued dedication to the Company and their significant contribution to its current and future success.

Timothy Cooke (Chairman)  
24 March 2017

# Lloyds Bank International Limited

## Directors' report

The Directors submit their report and the audited financial statements for the year ended 31 December 2016.

### Activities

The Company is incorporated and domiciled in Jersey, and operates branches in Guernsey and the Isle of Man.

The Company's revenue is earned through interest and fees on a wide range of financial services products, including current and savings accounts, personal loans, and mortgages within the retail market, loans and deposit products to commercial customers, private banking and asset management.

### Profit and dividend

The profit attributable to the shareholder of the Company for the year ended 31 December 2016 was £27,504,000 (2015: £16,900,000). The Directors declared and paid the following dividends for the year ended 31 December 2016 £nil (2015: £97,500,000).

The company paid a dividend during 2015 but has not paid a dividend in 2016 as it retains capital to meet the forecast needs of its strategy.

### Business review

The environment within which the Company operates remains competitive. The Company has written a satisfactory level of new business in the year and this is expected to continue in the foreseeable future. The Directors are supporting a strategy designed to ensure that the Company's interest and other charges fully reflect the risks associated with its core products whilst maintaining competitiveness.

The Company is an employer in the Lloyds Offshore Pension Scheme ("the Scheme"). The Scheme has moved from a surplus to a deficit during 2016 and in accordance with undertakings previously given to the Scheme the Company will recommence deficit clearance payments in 2017.

The Board monitors progress on the overall Company strategy together with the individual strategic elements of the business by reference to Key Performance Indicators ("KPI").

# Lloyds Bank International Limited

## Directors' report (continued)

### Business review (continued)

Performance during the year together with comparative historical data is set out in the table below

| KPI                       | 2016         | 2015         | Definition, method of calculation and analysis   |
|---------------------------|--------------|--------------|--|
| Deposit growth            | 7%           | (6%)         | Change in Customer deposits in the year.<br>The company's deposit offerings have become more competitive in the market as competitors have reduced rates which has attracted new deposits.   |
| Lending growth            | 2%           | 10%          | Changes in net loans and advance to customers during the year.<br>The company has continued to look for opportunities to lend to businesses and customers in its local markets.  |
| Lending Ratio             | 10%          | 10%          | Ratio of external customer lending to external customer deposits<br>The lending ratio has remained static reflecting the strength of the company's balance sheet   |
| Net interest margin       | 0.83%        | 0.74%        | Net interest margin, divided by average interest earning assets.<br>A focus on certain business segments has resulted in an improved Net Interest Margin   |
| Cost/income ratio         | 56%          | 59%          | Operating expenses divided by total income<br>The Company has increased net interest income, whilst controlling recurring expenses. Certain one off items have lead to an overall increase in costs including certain non-recurring pension costs, restructuring costs and customer remediation costs. |
| Funds under management    | £582,295,126 | £561,984,943 | Total managed funds<br><br>The Company has sought to maintain strong relationships with customers.   |
| Core Tier 1 capital ratio | 15.1%        | 14.6%        | Regulatory core tier 1 capital after deductions, divided by risk weighted assets<br><br>The Company has maintained its capital ratios in excess of internal limits and regulatory capital guidance.  |
| Asset Quality Ratio       | 1.52%        | 1.94%        | Provision charge for the year divided by average lending.<br><br>The 2016 impairment charge has been significantly impacted by a single case.  |

### Ownership

The ultimate holding company is Lloyds Banking Group plc (the "Group"), which is also the parent undertaking of the largest group of undertakings for which group accounts are drawn up and of which the Company is a member. Lloyds Bank plc is the parent undertaking of the smallest such group of undertakings. Lloyds Banking Group plc is registered in Scotland and Lloyds Bank plc is registered in England and Wales. The immediate holding company is Lloyds Holdings (Jersey) Limited a company incorporated in Jersey, Channel Islands.

### Directors

The present members of the Board are shown on page 1. The Directors have no interest in the shares of the Company.

# Lloyds Bank International Limited

## Directors' report (continued)

### Statement of Directors' responsibilities

The Directors are required by the Companies (Jersey) Law 1991, the Banking Business (Jersey) Law 1991, the Financial Services (Trust Company and Investment Business (Accounts, Audits and Reports)) (Jersey) Order 2007, the Financial Services (General Insurance Mediation Business (Accounts, Audits, Reports and Solvency)) (Jersey) Order 2005, and International Financial Reporting Standards, to prepare financial statements for each financial year, which give a true and fair view of the state of affairs of the Company as at the end of the financial year and of the profit or loss of the Company for that year. In preparing these financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Directors confirm that they have complied with the above requirements in preparing the financial statements.

The Directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies (Jersey) Law 1991, the Banking Business (Jersey) Law 1991, the Financial Services (Trust Company and Investment Business (Accounts, Audits and Reports)) (Jersey) Order 2007, the Financial Services (General Insurance Mediation Business (Accounts, Audits, Reports and Solvency)) (Jersey) Order 2005, and International Financial Reporting Standards. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud, and other irregularities.

A copy of these financial statements is placed on the website <http://international.lloydsbank.com/legal-information/company-information>. The Directors are responsible for the maintenance and integrity of information published in relation to the Company on that website. Legislation in Jersey governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

So far as the Directors are aware, there is no relevant audit information of which the Company's auditor are unaware, and each Director has taken all the steps that he or she ought to have taken as a Director in order to make himself or herself aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

### Independent auditor

The independent auditor PricewaterhouseCoopers CI LLP has indicated their willingness to continue in office.

### By order of the Board

Marnie Martin (Secretary)

24 March 2017

# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF LLOYDS BANK INTERNATIONAL LIMITED

## Report on the financial statements

### Our opinion

In our opinion, Lloyds Bank International Limited's ("the Company") financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2016 and of its profit and cash flows for the year then ended;
- have been properly prepared in accordance with International Financial Reporting Standards (IFRSs) as issued by the IASB; and
- have been prepared in accordance with the requirements of the Companies (Jersey) Law 1991, the Banking Business (Jersey) Law 1991, the Financial Services (Trust Company and Investment Business (Accounts, Audits and Reports)) (Jersey) Order 2007 and Financial Services (General Insurance Mediation Business (Accounts, Audits, Reports and Solvency)) (Jersey) Order 2005.

### What we have audited

The financial statements, included within the Annual Report, comprise:

- the statement of comprehensive income for the year ended 31 December 2016;
- the balance sheet as at 31 December 2016;
- the statement of changes in equity for the year ended 31 December 2016;
- the statement of cash flows for the year ended 31 December 2016; and
- the notes to the financial statements, which include a summary of the significant accounting policies and other explanatory information.

The financial reporting framework that has been applied in the preparation of the financial statements is IFRSs as issued by the IASB, and applicable law.

In applying the financial reporting framework, the directors have made a number of subjective judgements, for example in respect of significant accounting estimates. In making such estimates, they have made assumptions and considered future events.

### Opinion on other matter

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

### Other matters on which we are required to report by exception

#### Accounting records and information and explanations received

Under the Companies (Jersey) Law 1991 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- proper accounting records have not been kept; or
- the financial statements are not in agreement with the accounting records.

We have no exceptions to report arising from this responsibility.



# INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF LLOYDS BANK INTERNATIONAL LIMITED (continued)

## Responsibilities for the financial statements and the audit

### Our responsibilities and those of the Directors

As explained more fully in the Statement of Directors' Responsibilities set out on page 5, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland) ("ISAs (UK & Ireland)"). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

This report, including the opinions, has been prepared for and only for the members as a body in accordance with Article 113A of the Companies (Jersey) Law 1991 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

### What an audit of financial statements involves

We conducted our audit in accordance ISAs (UK & Ireland). An audit involves obtaining evidence about the amounts and disclosures in the financial statements sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of:

- whether the accounting policies are appropriate to the company's circumstances and have been consistently applied and adequately disclosed;
- the reasonableness of significant accounting estimates made by the directors; and
- the overall presentation of the financial statements.

We primarily focus our work in these areas by assessing the directors' judgements against available evidence, forming our own judgements, and evaluating the disclosures in the financial statements.

We test and examine information, using sampling and other auditing techniques, to the extent we consider necessary to provide a reasonable basis for us to draw conclusions. We obtain audit evidence through testing the effectiveness of controls, substantive procedures or a combination of both.

In addition, we read all the financial and non-financial information in the *Annual Report* to identify material inconsistencies with the audited financial statements and to identify any information that is apparently materially incorrect based on, or materially inconsistent with, the knowledge acquired by us in the course of performing the audit. If we become aware of any apparent material misstatements or inconsistencies we consider the implications for our report.

Mark James  
For and on behalf of PricewaterhouseCoopers CI LLP  
Chartered Accountants  
Jersey, Channel Islands  
24 March 2017

# Lloyds Bank International Limited

## Statement of comprehensive income

For the year ended 31 December

|   | Note | 2016<br>£000   | 2015<br>£000   |
|---|------|----------------|----------------|
| Interest and similar income   | 3    | 171,596        | 187,597        |
| Interest and similar expense  | 3    | (51,076)       | (80,165)       |
| <b>Net interest income</b>  |      | <b>120,520</b> | <b>107,432</b> |
| Fee and commission income   | 4    | 19,326         | 20,478         |
| Fee and commission expense  | 5    | (692)          | (791)          |
| <b>Net fee and commission income</b>  |      | <b>18,634</b>  | <b>19,687</b>  |
| Net trading income  | 6    | 20,540         | 20,013         |
| Other operating income  | 7    | 2,571          | 229            |
| <b>Total other income</b>   |      | <b>41,745</b>  | <b>39,929</b>  |
| <b>Total income</b>   |      | <b>162,265</b> | <b>147,361</b> |
| Operating expenses  | 8    | (91,675)       | (87,101)       |
| Impairment losses on loans and advances<br>and other credit risk provisions | 9    | (21,216)       | (24,456)       |
| Dividend from subsidiary  | 15   | -              | 557            |
| Loss on disposal of subsidiary  | 15   | -              | (316)          |
| <b>Profit before income tax</b>   |      | <b>49,374</b>  | <b>36,045</b>  |
| Income tax expense  | 10   | (5,970)        | (3,545)        |
| <b>Profit for the year</b>  |      | <b>43,404</b>  | <b>32,500</b>  |
| <b>Other comprehensive income:</b>  |      |                |                |
| <b>Items that will not be reclassified to profit and loss</b>               |      |                |                |
| Remeasurements of retirement benefit obligations                            | 22.2 | (15,900)       | (15,600)       |
| <b>Total comprehensive income for the year</b>                              |      | <b>27,504</b>  | <b>16,900</b>  |

All items dealt with in arriving at the total comprehensive profit for the years ended 31 December 2016 and for the year end 31 December 2015 relate to continuing operations.

The accompanying notes on pages 12 - 50 are an integral part of the financial statements.

# Lloyds Bank International Limited

## Balance sheet

As at 31 December

|  |      | 2016<br>£000      | 2015<br>£000      |
|--|------|-------------------|-------------------|
| <b>Assets</b>                                |      |                   |                   |
| Cash   |      | 10,213            | 12,462            |
| Items in the course of collection from banks |      | 3,732             | 3,190             |
| Derivative financial instruments             | 21   | 10,156            | 21,405            |
| Loans and receivables                        |      |                   |                   |
| Loans and advances to banks                  | 11   | 13,493,400        | 12,708,066        |
| Loans and advances to customers              | 12   | 1,316,780         | 1,287,750         |
|  |      | 14,810,180        | 13,995,816        |
| Property, plant and equipment                | 14   | 20,248            | 24,176            |
| Retirement benefit asset                     | 22.2 | -                 | 5,300             |
| Deferred tax asset                           | 16   | -                 | 3,351             |
| Current tax assets                           | 17   | 381               | -                 |
| Other assets                                 | 18   | 8,442             | 11,671            |
| <b>Total assets</b>                          |      | <b>14,863,352</b> | <b>14,077,371</b> |
| <b>Liabilities</b>                           |      |                   |                   |
| Deposits from banks                          | 19   | 230,113           | 314,064           |
| Items in course of transmission to banks     | 19   | 693               | 40,407            |
| Customer deposits                            | 20   | 13,659,927        | 12,782,992        |
| Derivative financial instruments             | 21   | 10,156            | 21,405            |
| Retirement benefit obligations               | 22.2 | 9,500             | -                 |
| Current tax liabilities                      | 10   | 1,613             | -                 |
| Other liabilities                            | 23   | 10,844            | 11,103            |
| Provisions                                   | 24   | 17,824            | 12,222            |
| <b>Total liabilities</b>                     |      | <b>13,940,670</b> | <b>13,182,193</b> |
| <b>Equity</b>                                |      |                   |                   |
| Share capital                                | 25   | 536,852           | 536,852           |
| Share premium account                        | 26   | 14,985            | 14,985            |
| Retained profits                             |      | 370,845           | 343,341           |
| <b>Total shareholder's equity</b>            |      | <b>922,682</b>    | <b>895,178</b>    |
| <b>Total equity and liabilities</b>          |      | <b>14,863,352</b> | <b>14,077,371</b> |

The accompanying notes on pages 12 - 50 are an integral part of the financial statements.

The financial statements on pages 8 - 50 were approved by the Board of Directors on 24 March 2017 and were signed on its behalf by:

**Adrian Simon Prescott**  
Director

**Michael David Chaytor**  
Director

# Lloyds Bank International Limited

## Statement of changes in equity

For the year ended 31 December

|  | Attributable to equity shareholders |                          |                             | Total<br>£000  |
|--|-------------------------------------|--------------------------|-----------------------------|----------------|
|  | Share<br>capital<br>£000            | Share<br>premium<br>£000 | Retained<br>profits<br>£000 |                |
| Balance at 1 January 2015                              | 536,852                             | 14,985                   | 423,941                     | 975,778        |
| Other comprehensive income                             | -                                   | -                        | (15,600)                    | (15,600)       |
| Profit for the year                                    | -                                   | -                        | 32,500                      | 32,500         |
| Dividends paid   | -                                   | -                        | (97,500)                    | (97,500)       |
| Balance at 31 December 2015                            | 536,852                             | 14,985                   | 343,341                     | 895,178        |
| <b>Balance at 1 January 2016</b> (see notes 25 and 26) | <b>536,852</b>                      | <b>14,985</b>            | <b>343,341</b>              | <b>895,178</b> |
| Other comprehensive income                             | -                                   | -                        | (15,900)                    | (15,900)       |
| Profit for the year                                    | -                                   | -                        | 43,404                      | 43,404         |
| <b>Balance at 31 December 2016</b>                     | <b>536,852</b>                      | <b>14,985</b>            | <b>370,845</b>              | <b>922,682</b> |

The accompanying notes on pages 12 - 50 are an integral part of the financial statements.

# Lloyds Bank International Limited

## Statement of cash flows

For the year ended 31 December

|  | Note | 2016<br>£000     | 2015<br>£000     |
|--|------|------------------|------------------|
| <b>Net cash generated/(used) in operating activities</b> | 32   | <b>964,091</b>   | <b>(608,208)</b> |
| <b>Investing activities:</b>                             |      |                  |                  |
| Purchases of fixed assets                                |      | (1,353)          | (1,947)          |
| Return on capital on dissolution                         |      | -                | 1,193            |
| Dividend received from subsidiary                        |      | -                | 557              |
| <b>Net cash used in investing activities</b>             |      | <b>(1,353)</b>   | <b>(197)</b>     |
| <b>Cash flow from financing activities:</b>              |      |                  |                  |
| Dividends paid to equity shareholders                    |      | -                | (97,500)         |
| Net increase/(decrease) in cash and cash equivalents     |      | <b>962,738</b>   | <b>(705,905)</b> |
| Cash and cash equivalents at beginning of year           |      | <b>6,399,608</b> | <b>7,105,513</b> |
| <b>Cash and cash equivalents at end of year</b>          | 32.1 | <b>7,362,346</b> | <b>6,399,608</b> |

The accompanying notes on pages 12 – 50 are an integral part of the financial statements.

# Lloyds Bank International Limited

## Notes to the financial statements For the year ended 31 December 2016

### 1. Summary of significant accounting policies

#### 1.1. Basis of preparation

The financial information for the Company has been prepared under the historical cost convention, as modified by the revaluation of derivative contracts. The financial statements have been prepared under International Financial Reporting Standards ("IFRS"). IFRS comprises accounting standards prefixed IFRS issued by the International Accounting Standards Board ("IASB") and those prefixed IAS issued by the IASB's predecessor body as well as interpretations issued by the International Financial Reporting Interpretations Committee ("IFRIC") and its predecessor body.

There are no new or amended accounting standards that have required a change to accounting policies for the 2016 financial year.

#### 1.2. Going concern

The financial statements have been prepared on a going concern basis as detailed in the Directors' report and under the historical cost convention, modified for the fair value of derivative contracts.

#### 1.3. Consolidation

Consolidated accounts are not prepared as the Company is itself a wholly owned subsidiary of Lloyds Bank plc, which prepares consolidated accounts, which are publicly available. The Company's investments in subsidiaries are held at cost less any provisions considered necessary to reflect a permanent impairment.

#### 1.4. Revenue recognition

Interest income and expense are recognised in the statement of comprehensive income for all interest bearing financial instruments, except for those classified at fair value through profit or loss, using the effective interest rate method. The effective interest rate method is a method of calculating the amortised cost of a financial asset or liability and of allocating the interest income or interest expense. The effective interest rate is the rate that exactly discounts the estimated future cash payments or receipts over the expected life of the instrument or, when appropriate, a shorter period, to the net carrying amount of the financial asset or financial liability. The effective interest rate is calculated on initial recognition of the financial asset or liability, estimating the future cash flows after considering all the contractual terms of the instrument but not future credit losses. The calculation includes all amounts paid or received by the Company that are an integral part of the overall return, direct incremental transaction costs related to the acquisition, issue or disposal of a financial instrument and all other premiums or discounts.

Fees and commissions which are not an integral part of the effective interest rate are recognised when the service has been provided. Loan commitment fees for loans that are likely to be drawn down are deferred (together with related direct costs) and recognised as an adjustment to the effective interest rate on the loan.

Net trading income comprise all gains and losses from changes in fair value of financial assets and liabilities held at fair value through profit or loss and all gains and losses from foreign exchange transactions.

Dividends from subsidiaries are recognised when the right to receive payment is established.

# Lloyds Bank International Limited

## Notes to the financial statements (continued)

### For the year ended 31 December 2016

#### 1. Summary of significant accounting policies (continued)

##### 1.5. Financial assets and liabilities

On initial recognition, financial assets are classified into fair value through profit or loss, available-for-sale financial assets, or loans and receivables. Financial liabilities are classified into fair value through profit or loss or liabilities at amortised cost.

##### 1.5.1. *Financial instruments designated at fair value through profit or loss*

Financial instruments are classified at fair value through profit or loss where they are designated at fair value through profit or loss by management upon initial recognition or if they are derivatives.

##### 1.5.1.1. *Derivative financial instruments*

All derivatives are recognised at their fair value. Fair values are obtained from quoted market prices in active markets, including recent market transactions, and using valuation techniques, including discounted cash flow and options pricing models, as appropriate. Derivatives are carried in the balance sheet as assets when their fair value is positive and as liabilities when their fair value is negative. Changes in fair value of derivatives are included in net trading income. Derivatives embedded in other financial instruments are treated as separate derivatives recorded at fair value if they meet the definition of a derivative (as defined above), their economic characteristics and risks are not closely related to those of the host contract, and the host contract is not itself held for trading or designated at fair value through profit and loss.

##### 1.5.2. *Loans and receivables*

Loans and receivables include loans and advances to banks and customers, debt securities and eligible assets. Loans and receivables are initially recognised when cash is advanced to the borrowers at fair value inclusive of transaction costs. Financial assets classified as loans and receivables are accounted for at amortised cost using the effective interest rate method (see 1.3 above) less provision for impairment (see 1.7 below). Regular way purchases and sales of financial assets are recognised at trade date, being the date that the Company is committed to purchase or sell an asset.

##### 1.5.3. *Borrowings*

Borrowings (which include deposits from banks and customer deposits), are recognised initially at fair value, being their issue proceeds net of transaction costs incurred. These instruments are subsequently stated at amortised cost using the effective interest method. Interest accrued but not yet payable is included within the liability balance.

##### 1.5.4. *Derecognition of financial assets and liabilities*

Financial assets are derecognised when the contractual right to receive cash flows from those assets has expired or when the Company has transferred its contractual right to receive the cash flows from the assets and either:

- substantially all of the risks and rewards of ownership have been transferred; or
- the Company has neither retained nor transferred substantially all of the risks and rewards, but has transferred control.

Financial liabilities are derecognised when they have been extinguished (i.e. when the obligation is discharged), cancelled or expired.

##### 1.6. Offsetting financial instruments

Financial assets and liabilities are offset and the net amount reported in the balance sheet when there is a legally enforceable right of set-off and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

# Lloyds Bank International Limited

## Notes to the financial statements (continued)

### For the year ended 31 December 2016

#### 1. Summary of significant accounting policies (continued)

##### 1.7. Impairment

###### *Assets accounted for at amortised cost*

At each balance sheet date the Company assesses whether, as a result of one or more events occurring after initial recognition, there is objective evidence that a financial asset or group of financial assets has become impaired. Evidence of impairment may include indications that the borrower or group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, or the fact that the debt is being restructured to reduce the burden on the borrower.

If there is objective evidence that an impairment loss has been incurred, a provision is established which is calculated as the difference between the balance sheet carrying value of the asset and the present value of estimated future cash flows discounted at that asset's original effective interest rate. For the Company's lending portfolios, provisions are established on a case-by-case basis. If an asset has a variable interest rate, the discount rate used for measuring the impairment loss is the original effective interest rate. The calculation of the present value of the estimated future cash flows of a collateralised asset or group of assets reflects the cash flows that may result from foreclosure less the costs of obtaining and selling the collateral, whether or not foreclosure is probable.

If there is no objective evidence of individual impairment the asset is included in a group of financial assets with similar credit risk characteristics and collectively assessed for impairment. Segmentation takes into account such factors as the type of asset, industry, geographical location, collateral type, past-due status and other relevant factors. These characteristics are relevant to the estimation of future cash flows for groups of such assets as they are indicative of the borrower's ability to pay all amounts due according to the contractual terms of the assets being evaluated. Future cash flows are estimated on the basis of the contractual cash flows of the assets in the group and historical loss experience for assets with similar credit risk characteristics.

Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Company to reduce any differences between loss estimates and actual loss experience.

Subsequent to the recognition of an impairment loss on a financial asset or a group of financial assets, interest income continues to be recognised on an effective interest rate basis, on the asset's carrying value net of impairment provisions. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, such as an improvement in the borrower's credit rating, the allowance is adjusted and the amount of the reversal is recognised in the statement of comprehensive income.

###### *Loan renegotiations and forbearance*

In certain circumstances, the Company will renegotiate the original terms of a customer's loan, either as part of an ongoing customer relationship or in response to adverse changes in the circumstances of the borrower. Where the renegotiated payments of interest and principal will not recover the original carrying value of the asset, the asset continues to be reported as past due and is considered impaired. Where the renegotiated payments of interest and principal will recover the original carrying value of the asset, the loan is no longer reported as past due or impaired provided that payments are made in accordance with revised terms. Renegotiation may lead to the loan and associated provision being derecognised and a new loan being recognised initially at fair value.

###### *Collateral repossessed*

In certain circumstances the Company takes physical possession of assets held as collateral against lending. In such cases, the assets are carried on the Company's balance sheet and are classified according to the Company's accounting policies for the asset category.



# Lloyds Bank International Limited

## Notes to the financial statements (continued)

For the year ended 31 December 2016

### 1. Summary of significant accounting policies (continued)

#### 1.8. Recognition of the guarantees

##### *Financial guarantees and loan commitments*

Financial guarantees are contracts that require the Company to make specified payments to reimburse the holder for a loss that it incurs because a specified debtor fails to make payment when it is due in accordance with the terms of the debt instrument. Loan commitments are firm commitments to provide credit under pre-specified terms and conditions.

#### 1.9. Intangible assets

The premium paid for acquisition of customer assets and liabilities is recognised at cost. This is initially recognised when they are separable or arise from contractual or other legal rights, the cost can be measured reliably and, in the case of intangible assets not acquired in a business combination, where it is probable that future economic benefits attributable to the assets will flow from their use. These assets are stated at cost less amortisation and provisions for impairment, if any, plus reversals of impairments, if any. They are amortised on a straight line basis over 5 years, representing the Company's best estimate of the average holding period for such deposits.

#### 1.10. Property, plant and equipment

Property, plant, equipment and purchased software are included at cost less accumulated depreciation. The value of land (included in premises) is not depreciated. Depreciation on other assets is calculated using the straight-line method to allocate the difference between the cost and the residual value over their estimated useful lives, as follows:

##### **Premises (excluding land):**

- Freehold/long and short leasehold premises: shorter of 50 years or the remaining period of the lease.
- Leasehold improvements: shorter of 10 years or the remaining period of the lease.

##### **Equipment:**

- Equipment and motor vehicles: 3 - 8 years.
- Software up to 7 years.

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

Assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. In the event that an asset's carrying amount is determined to be greater than its recoverable amount it is written down in the statement of comprehensive income immediately.

#### 1.11. Leases

The leases entered into by the Company are all operating leases. Operating lease rentals are charged to the statement of comprehensive income on a straight-line basis over the period of the lease.

When an operating lease is terminated before the end of the lease period, any payment made to the lessor by way of penalty is recognised as an expense in the period of termination.

Leasehold premises that are included within property, plant and equipment are recognised at cost and depreciated over the life of the lease after taking into account anticipated residual values.

The Company evaluates non-lease arrangements such as outsourcing and similar contracts to determine if they contain a lease which is then separately accounted for.

# Lloyds Bank International Limited

## Notes to the financial statements (continued)

### For the year ended 31 December 2016

#### 1. Summary of significant accounting policies (continued)

##### 1.12. Employee benefits

The Company operates a number of post-retirement benefit schemes for its employees including both defined benefit and defined contribution pension plans. A defined benefit pension scheme is a pension plan that defines an amount of pension benefit that an employee will receive on retirement, dependent on one or more factors such as age, years of service and salary. A defined contribution plan is a pension plan into which the Company pays fixed contributions; there are no legal or constructive obligations to pay future contributions.

A full actuarial valuation of the Company's defined benefit scheme is carried out every three years with interim reviews in the intervening years; these valuations are updated to 31 December each year by qualified independent actuaries. For the purpose of these annual updates scheme assets are included at their fair value and scheme liabilities are measured on an actuarial basis using the projected unit credit method. The defined benefit scheme liabilities are discounted using rates equivalent to market yields at the balance sheet date on high quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related pension liability.

The Company's statement of comprehensive income charge includes the current service cost of providing pension benefits, past service costs, net interest expense (income), and plan administration costs that are not deducted from the return on plan assets. Past service costs, which represents the change in the present value of the defined benefit obligation resulting from a plan amendment or curtailment, are recognised when the plan amendment or curtailment occurs. Net interest expense (income) is calculated by applying the discount rate at the beginning of the period to the net defined benefit liability or assets.

Remeasurements, comprising actuarial gains and losses, the return on plan assets (excluding amounts included in net interest expense (income) and net of the cost of managing the plan assets), and the effect of changes to the asset ceiling are reflected immediately in the balance sheet with a charge or credit recognised in other comprehensive income in the period in which they occur. Remeasurements recognised in other comprehensive income are reflected immediately in retained profits and will not subsequently be reclassified to the statement of comprehensive income.

The Company's balance sheet includes the net surplus or deficit, being the difference between the fair value of scheme assets and the discounted value of scheme liabilities at the balance sheet date. Surpluses are only recognised to the extent that they are recoverable through reduced contributions in the future or through refunds from the schemes.

The costs of the Company's and the Group's defined contribution plans are charged to the statement of comprehensive income in the period in which they arise/accrue.

Refer to note 22 for full details of the defined benefit pension scheme.

##### 1.13. Income taxes, including deferred income taxes

Current income tax which is payable on taxable profits is recognised as an expense in the period in which the profits arise. The tax is calculated based on applicable law and agreements with the tax authorities in the jurisdiction in which the profit was earned.

Deferred tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts. However, deferred tax is not accounted for if it arises from initial recognition of an asset or liability. Deferred tax is determined using tax rates that have been enacted or substantially enacted by the balance sheet date which are expected to apply when the related deferred tax asset is realised or the deferred tax liability is settled.

Deferred tax assets are recognised where it is probable that future taxable profit will be available against which the temporary differences can be utilised. Income tax payable on profits is recognised as an expense in the period in which those profits arise. The tax effects of losses available for carry forward are recognised as an asset when it is probable that future taxable profits will be available against which these losses can be utilised.

# Lloyds Bank International Limited

## Notes to the financial statements (continued)

### For the year ended 31 December 2016

#### 1. Summary of significant accounting policies (continued)

##### 1.14. Foreign currency translation

###### 1.14.1. *Functional and presentation currency*

Items included in the financial statements are measured in Pound Sterling being the currency of the primary economic environment in which the entity operates ('the functional currency'). The financial statements are also presented in Pound Sterling.

###### 1.14.2. *Transactions and balances*

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the statement of comprehensive income. Non-monetary items that are measured at fair value are translated using the exchange rate at the date that the fair value was determined.

##### 1.15. Provisions and contingent liabilities

Provisions are recognised in respect of present obligations arising from past events where it is probable that outflows of resources will be required to settle the obligations and they can be reliably estimated.

Contingent liabilities are possible obligations whose existence depends on the outcome of uncertain future events or those present obligations where the outflows of resources are uncertain or cannot be measured reliably. Contingent liabilities are not recognised in the financial statements but are disclosed in the notes unless they are remote.

##### 1.16. Share capital and share premium

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares are shown in equity as a deduction, net of tax, from the proceeds. Any excess of the fair value of the consideration received over the par value of shares issued is recorded as share premium in equity.

##### 1.17. Dividends

Dividends on ordinary shares are recognised in equity in the period in which they are proposed and approved.

##### 1.18. Cash and cash equivalents

For the purposes of the statement of cash flows, cash and cash equivalents comprise balances with original maturities of three months or less, including cash, loans and advances to banks and items in the course of collection from other banks.

##### 1.19. Fiduciary assets

The Company provides investment services and other fiduciary services that result in the holding or investing of assets on behalf of its clients. Assets held in a fiduciary capacity, unless recognised, are not reported in the financial statements, as they are not assets of the Company.

#### 2. Critical accounting estimates and judgments

The preparation of the Company's financial statements in accordance with IFRS requires management to make judgments, estimates and assumptions in applying the accounting policies that affect the reported amounts of assets, liabilities, income and expenses. Due to the inherent uncertainty in making estimates, actual results reported in future periods may be based on amounts which differ from those estimates. Estimates, judgments and assumptions are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

# Lloyds Bank International Limited

## Notes to the financial statements (continued)

For the year ended 31 December 2016

### 2. Critical accounting estimates and judgments (continued)

The significant judgments made by management in applying the Company's accounting policies and the key sources of estimation uncertainty in these financial statements, which together are deemed critical to the Company's financial results and position, are as follows:

#### 2.1. Impairment of loans and advances to customers

The Company regularly reviews its loan portfolios to assess both collective and specific impairment. In determining whether an impairment loss should be recorded in the statement of comprehensive income, the Company makes judgments concerning whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual loan in that portfolio. Such observable data includes whether there has been an adverse change in the payment status of borrowers as well as economic conditions that correlate with defaults on assets in the Company. The Company uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling future cash flows.

The methodology used to calculate the required provision varies according to the type of lending portfolio. For portfolios of smaller balance homogenous loans, such as residential mortgages, personal loans and credit card balances, specific provisions are calculated using formulae which take into account factors such as the length of time that the customer's account has been delinquent, historic loss rates and the value of any collateral held. The variables used in the formulae are kept under regular review to ensure that as far as possible they reflect the current economic circumstances, although actual experience may differ from that assumed.

For other lending portfolios, provisions are calculated with reference to expected future cash flows including those arising from the realisation of collateral. The determination of these provisions often requires the exercise of considerable judgment by management involving matters such as future economic conditions and the resulting trading performance of the customer and the value of collateral, for which there may not be a readily accessible market. As a result these provisions can be subject to significant variation as time progresses and the circumstances of the customer become clearer.

The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

Refer to note 12 for analysis of loan book and impairment provisions.

#### 2.2. Fair value of financial instruments

In accordance with IFRS 13, the Company categorises financial instruments, including derivatives, carried on the balance sheet at fair value using a three level hierarchy. Financial instruments categorised as level 1 are valued using quoted market prices unadjusted in active markets and, therefore, there is minimal judgment applied in determining fair value. However, the fair value of financial instruments categorised as level 2, the inputs are observable and, in particular, level 3 inputs are unobservable and determined using valuation techniques including discounted cash flow analysis and valuation models. These require management judgment and contain significant estimation uncertainty. In particular, significant judgment is required by management in determining appropriate assumptions to be used for level 3 financial instruments.

Refer to note 31.2 for details of valuation categorisation.

#### 2.3. Retirement benefit obligations/assets

The value of the Company's defined benefit pension schemes liabilities requires significant management judgment in determining the appropriate assumptions to be used. The key areas of estimation uncertainty are the discount rate applied to future cash flows and the expected lifetime of the schemes members. The size of the deficit or surplus is sensitive to changes in the discount rate, which is affected by market conditions and, therefore, potentially subject to

# Lloyds Bank International Limited

## Notes to the financial statements (continued)

For the year ended 31 December 2016

### 2. Critical accounting estimates and judgments (continued)

#### 2.3. Retirement benefit obligations/assets (continued)

significant variation. The cost of the benefits payable by the schemes will also depend upon the longevity of the members. Assumptions are made regarding the expected lifetime of scheme members based upon recent experience, however given the rate of advance in medical science and increasing levels of obesity, it is uncertain whether they will ultimately reflect actual experience.

Assumptions used by management reflect recent longevity experience and extrapolation of the improving longevity trend.

The effects on the gross defined benefit pension scheme asset or liability and on the pension charge in the Company's statement of comprehensive income of changes to the principal actuarial assumptions are set out in note 22.

#### 2.4. Provisions and other contingent liabilities

Provisions for liabilities and charges relate to anticipated compensation payments in respect of products sold in the past where best advice may not have been given to the customer. Determining the amount of the provisions, which represent the management's best estimate of the cost of setting these issues, requires the exercise of significant judgement. It will often be necessary to form a view on matters which are inherently uncertain, such as the number of future complaints, the extent to which they will be upheld and the average cost of redress. Consequently the continued appropriateness of the underlying assumptions is reviewed on a regular basis against actual experience and the other relevant evidence and adjustments made to the provisions where appropriate. Refer to Notes 24 and Note 30.

### 3. Net interest income

|  | 2016<br>£000    | 2015<br>£000    |
|--|-----------------|-----------------|
| Interest and similar income:                 |                 |                 |
| Loans and advances to customers              | 44,594          | 42,656          |
| Loans and advances to fellow group companies | <u>127,002</u>  | <u>144,941</u>  |
|  | <u>171,596</u>  | <u>187,597</u>  |
| Interest and similar expenses:               |                 |                 |
| Customer accounts                            | (50,644)        | (78,879)        |
| Payable to fellow group companies            | <u>(432)</u>    | <u>(1,286)</u>  |
|  | <u>(51,076)</u> | <u>(80,165)</u> |
|  | <u>120,520</u>  | <u>107,432</u>  |

### 4. Fee and commission income

|                                     | 2016<br>£000  | 2015<br>£000  |
|-------------------------------------|---------------|---------------|
| Current account fees                | 4,965         | 5,156         |
| Insurance broking commission        | 203           | 297           |
| Card services                       | 3,998         | 3,935         |
| Asset management and related fees   | 5,829         | 6,411         |
| Credit related fees and commissions | 944           | 1,081         |
| Other fees and commissions          | <u>3,387</u>  | <u>3,598</u>  |
|                                     | <u>19,326</u> | <u>20,478</u> |

Included in fee and commission income in the "other fees and commissions" caption are fees receivable of £403,000 (2015: £682,000) from fellow group companies.

# Lloyds Bank International Limited

## Notes to the financial statements (continued)

For the year ended 31 December 2016

### 5. Fee and commission expense

|                    | 2016<br>£000 | 2015<br>£000 |
|--------------------|--------------|--------------|
| Dealer commissions | (628)        | (663)        |
| Other              | (64)         | (128)        |
|                    | <u>(692)</u> | <u>(791)</u> |

### 6. Net trading income

|   | 2016<br>£000  | 2015<br>£000  |
|---|---------------|---------------|
| Profit on foreign exchange transactions | <u>20,540</u> | <u>20,013</u> |

### 7. Other operating income

|                  | 2016<br>£000 | 2015<br>£000 |
|------------------|--------------|--------------|
| Rents receivable | 282          | 213          |
| Other income     | 2,289        | 16           |
|                  | <u>2,571</u> | <u>229</u>   |

Included in other income is the release in 2016 of certain historic liabilities which did not crystallise

### 8. Operating expenses

|   | 2016<br>£000    | 2015<br>£000    |
|---|-----------------|-----------------|
| Salaries  | (35,451)        | (36,177)        |
| Social security contributions                     | (2,886)         | (2,950)         |
| Pensions  | (9,440)         | (3,950)         |
| Other staff costs                                 | (3,605)         | (3,887)         |
| Total staff costs                                 | <u>(51,382)</u> | <u>(46,964)</u> |
| Depreciation                                      | (5,245)         | (5,543)         |
| Operating lease rentals                           | (4,104)         | (4,106)         |
| Communications and data processing                | (5,765)         | (5,579)         |
| Professional fees                                 | (1,397)         | (1,390)         |
| (Profit)/loss on sale of premises                 | -               | (11)            |
| Premises and equipment costs                      | (4,482)         | (4,805)         |
| Group recharges                                   | (7,683)         | (2,793)         |
| Operational losses and customer remediation costs | (4,041)         | (12,703)        |
| Other   | (7,576)         | (3,207)         |
|   | <u>(91,675)</u> | <u>(87,101)</u> |

Operating expenses include costs of £7,683,000 (2015: £2,793,000) paid to fellow group companies.

### 9. Impairment losses on loans and advances and other credit risk provisions

|   | 2016<br>£000    | 2015<br>£000    |
|---|-----------------|-----------------|
| Charge to the income statement specific provision | (21,423)        | (24,484)        |
| Release to income statement collective provision  | 207             | 28              |
|   | <u>(21,216)</u> | <u>(24,456)</u> |

# Lloyds Bank International Limited

## Notes to the financial statements (continued)

For the year ended 31 December 2016

### 10. Income tax expense

The Company is subject to Jersey income tax at 10%. The Company's profits arising in the Isle of Man are subject to tax at 10%. The Company's profits arising in Guernsey are subject to tax at 10% or 20% depending on the stream of income.

|   | 2016<br>£000   | 2015<br>£000   |
|---|----------------|----------------|
| <b>Analysis of (charge)/credit in the year:</b>       |                |                |
| Jersey income tax (charge)/credit at 10%              | (5,042)        | (3,531)        |
| Adjustments in respect of prior years for Jersey      | 9              | (14)           |
| Adjustments in respect of prior years for Isle of Man | (937)          | -              |
| <b>Income tax expense</b>                             | <b>(5,970)</b> | <b>(3,545)</b> |

#### *Factors affecting the tax (charge)/credit for the year*

|   |               |              |
|---|---------------|--------------|
| <b>Profit/(loss) on ordinary activities before tax</b>              | <b>49,374</b> | 36,044       |
| Tax charge at standard rate of income tax applicable to the Company |               |              |
| Tax rate effective in other jurisdictions                           |               |              |
| Tax charge at the applicable tax rate of 10%                        | (4,937)       | (3,604)      |
| Adjusted for:   |               |              |
| Prior year adjustments  | (928)         | (14)         |
| Capital allowances in excess of depreciation                        | (105)         | (122)        |
| Loss on disposal of subsidiary                                      | -             | (32)         |
| Dividend received from subsidiary                                   | -             | 56           |
| Additional allowances given in the year (pension)                   | -             | 284          |
| Disallowable expenses   | -             | (113)        |
|   | <b>5,970</b>  | <b>3,545</b> |

During 2016 the company has utilised all of its Jersey tax losses and will commence tax payments. In the Isle of Man the company commenced tax payments during 2016.

### 11. Loans and advances to banks

|   | 2016<br>£000      | 2015<br>£000      |
|---|-------------------|-------------------|
| LBIL  |                   |                   |
| Included in cash and cash equivalents (note 32.1) | 7,348,400         | 6,383,956         |
| Loans and advances to banks                       | 6,145,000         | 6,324,110         |
| <b>Total loans and advances to banks</b>          | <b>13,493,400</b> | <b>12,708,066</b> |

Included in the amounts above are £13,488,000,000 (2015: £12,700,000,000) of deposits with fellow group banks.

There is no impairment of loans and advances to banks.

# Lloyds Bank International Limited

## Notes to the financial statements (continued)

For the year ended 31 December 2016

### 12. Loans and advances to customers

|                                     | 2016<br>£000     | 2015<br>£000     |
|-------------------------------------|------------------|------------------|
| Loans and advances to customers     | 1,382,577        | 1,336,341        |
| Allowance for impairment losses     | <u>(65,797)</u>  | <u>(48,591)</u>  |
| Net loans and advances to customers | <u>1,316,780</u> | <u>1,287,750</u> |

Included in the amounts above are amounts due from fellow group companies of £83,000 (2015: £67,000). There have been no impairments to amounts due from fellow group companies during the period (2015: £Nil).

### Allowance for impairment losses on loans and advances to customers

|                                 | 2016<br>£000    | 2015<br>£000    |
|---------------------------------|-----------------|-----------------|
| <b>Specific provision</b>       |                 |                 |
| At 1 January                    | (47,665)        | (68,805)        |
| Advances written off            | 3,255           | 41,838          |
| Charge for the year             | (21,423)        | (24,483)        |
| Exchange movements              | 755             | 3,785           |
| At 31 December                  | <u>(65,078)</u> | <u>(47,665)</u> |
| <b>Collective provision</b>     |                 |                 |
| At 1 January                    | (926)           | (954)           |
| Release for the year            | 207             | 28              |
| At 31 December                  | <u>(719)</u>    | <u>(926)</u>    |
| Allowance for impairment losses | <u>(65,797)</u> | <u>(48,591)</u> |

All impairment allowances are in respect of loans and advances to customers.

### 13. Core deposit intangible

|   | Total<br>£000   |
|---|-----------------|
| Cost:                                     |                 |
| At 1 January 2015                         | 14,500          |
| Additions                                 | -               |
| At 31 December 2015                       | <u>14,500</u>   |
| Additions                                 | -               |
| <b>At 31 December 2016</b>                | <u>14,500</u>   |
| Accumulated amortisation:                 |                 |
| At 1 January 2015                         | (11,600)        |
| Amortisation charge                       | (2,900)         |
| At 31 December 2015                       | <u>(14,500)</u> |
| Amortisation charge                       | -               |
| <b>At 31 December 2016</b>                | <u>(14,500)</u> |
| <b>Net book value at 31 December 2016</b> | -               |
| Net book value at 31 December 2015        | -               |



# Lloyds Bank International Limited

## Notes to the financial statements (continued)

### For the year ended 31 December 2016

#### 13. Core deposit intangible (continued)

In 2010 the Company acquired certain customer assets and liabilities from Bank of Scotland plc for a consideration of £14,500,000 (the "Premium") above the carrying value of those assets and liabilities. The core deposit intangible represents that Premium. The core deposit intangible is being amortised over 5 year on a straight-line basis and was fully amortised as at 31 December 2015.

#### 14. Property, plant and equipment

|   | Premises<br>£000 | Equipment<br>£000 | Total<br>£000 |
|---|------------------|-------------------|---------------|
| Cost:                                     |                  |                   |               |
| At 1 January 2015                         | 24,534           | 49,841            | 74,375        |
| Additions                                 | 679              | 1,268             | 1,947         |
| Disposals                                 | -                | (74)              | (74)          |
| Write off                                 | -                | (14)              | (14)          |
| <b>At 31 December 2015</b>                | <b>25,213</b>    | <b>51,021</b>     | <b>76,234</b> |
| Additions                                 | 1,283            | 70                | 1,353         |
| Disposals                                 | (157)            | (106)             | (263)         |
| <b>At 31 December 2016</b>                | <b>26,339</b>    | <b>50,985</b>     | <b>77,324</b> |
| Accumulated depreciation and impairment:  |                  |                   |               |
| At 1 January 2015                         | 15,388           | 31,204            | 46,592        |
| Depreciation charge                       | 1,127            | 4,416             | 5,543         |
| Disposals                                 | -                | (63)              | (63)          |
| Write offs                                | -                | (14)              | (14)          |
| <b>At 31 December 2015</b>                | <b>16,515</b>    | <b>35,543</b>     | <b>52,058</b> |
| Depreciation charge                       | 1,106            | 4,139             | 5,245         |
| Disposals                                 | (134)            | (93)              | (227)         |
| <b>At 31 December 2016</b>                | <b>17,487</b>    | <b>39,589</b>     | <b>57,076</b> |
| <b>Net book value at 31 December 2016</b> | <b>8,852</b>     | <b>11,396</b>     | <b>20,248</b> |
| Net book value at 31 December 2015        | 8,698            | 15,478            | 24,176        |

#### 15. Investment in subsidiary undertakings

On 30 December 2015 the Company dissolved Lloyds Offshore Private Clients Limited ('OPLC') which was part of its strategy to simplify the business. The Company also owns 100% of the issued share capital of Nominees (Jersey) Limited of £121 a company incorporated and with a place of business in Jersey providing nominee services, as at years ended 31 December 2016 and 31 December 2015. There is no impairment of the investment in the subsidiary undertaking.

#### 16. Deferred tax asset

|   | 2016<br>£000 | 2015<br>£000 |
|---|--------------|--------------|
| Opening balance   | 3,351        | 6,951        |
| Adjustments in respect of under/(over) provision of prior year taxation | 9            | -            |
| Other movements   | 69           | (69)         |
| Losses utilised   | (3,429)      | (3,531)      |
| Tax allowable losses carried forward                                    | -            | 3,351        |

# Lloyds Bank International Limited

## Notes to the financial statements (continued) For the year ended 31 December 2016

### 17. Current tax assets

|             | 2016<br>£000 | 2015<br>£000 |
|-------------|--------------|--------------|
| Current tax | <u>381</u>   | <u>-</u>     |

### 18. Other assets

|                    | 2016<br>£000 | 2015<br>£000  |
|--------------------|--------------|---------------|
| Prepayments        | 6,236        | 6,064         |
| Accrued fee income | 1,531        | 1,707         |
| Other assets       | 675          | 3,900         |
|                    | <u>8,442</u> | <u>11,671</u> |

### 19. Deposits from banks

|  | 2016<br>£000   | 2015<br>£000   |
|--|----------------|----------------|
| Interest bearing                         | 230,113        | 314,064        |
| Items in course of transmission to banks | 693            | 40,407         |
| Total deposits from banks                | <u>230,806</u> | <u>354,471</u> |

Included in the amounts above are £173,772,000 (2015: £259,253,000) due to fellow group banks.

### 20. Customer deposits

|                                       | 2016<br>£000      | 2015<br>£000      |
|---------------------------------------|-------------------|-------------------|
| Non-interest bearing current accounts | 1,159,030         | 993,089           |
| Interest bearing current accounts     | 4,025,284         | 3,851,538         |
| Savings and investment accounts       | 3,436,001         | 2,780,613         |
| Other customer deposits               | 5,039,612         | 5,157,752         |
| Total customer deposits               | <u>13,659,927</u> | <u>12,782,992</u> |

Included in the amounts above are £56,610,000 (2015: £58,157,000) due to fellow group companies.

### 21. Derivative financial instruments

The principal derivatives used by the Company are exchange rate related contracts and equity linked options which are embedded as part of particular customer deposits with an equity linked return. Particular attention is paid to the liquidity of the markets and products in which the Company trades to ensure that there are no undue concentrations of activity and risk.

Exchange rate related contracts include forward foreign exchange contracts only. A forward foreign exchange contract is an agreement to buy or sell a specified amount of foreign currency on a specified future date at an agreed rate.

# Lloyds Bank International Limited

## Notes to the financial statements (continued)

For the year ended 31 December 2016

### 21. Derivatives financial instruments (continued)

Index-linked equity options are purchased which give the Company the right, but not the obligation, to buy or sell a specified amount of equities, or basket of equities in the form of published indices on or before a specified future date. They include embedded derivatives as matching deposits that are placed by the Company with its parent include equity contracts.

The Company does not take market risk in derivatives and therefore offsets their customer requirements for derivatives with Lloyds Bank plc. As a result the market risk is transferred to Lloyds Bank plc.

|                                       | Contract/notional<br>amount<br>£000 | Fair value     |                     |
|---------------------------------------|-------------------------------------|----------------|---------------------|
|                                       |                                     | Assets<br>£000 | Liabilities<br>£000 |
| <b>31 December 2016</b>               |                                     |                |                     |
| Forward foreign exchange contracts    | 18,489                              | 86             | (86)                |
| Equity linked options                 | 101,290                             | 10,070         | (10,070)            |
| Total derivative assets/(liabilities) | <u>119,779</u>                      | <u>10,156</u>  | <u>(10,156)</u>     |
| <br>                                  |                                     |                |                     |
| <b>31 December 2015</b>               |                                     |                |                     |
| Forward foreign exchange contracts    | 49,371                              | 2,450          | (2,450)             |
| Equity linked options                 | 268,099                             | 18,955         | (18,955)            |
| Total derivative assets/(liabilities) | <u>317,470</u>                      | <u>21,405</u>  | <u>(21,405)</u>     |

Included in the amounts reported above are amounts due to fellow group companies of £2,819,000 (2015: £8,291,000) and due from fellow group companies of £7,337,060 (2015: £13,114,851).

The value of derivatives is reducing as a result of reduced demand for the specific products utilising derivatives.

### 22. Retirement benefit obligations

The Company participates in a number of pension schemes operated by the Group. These are all umbrella schemes which have a combination of defined benefit and defined contribution elements. In respect of the Lloyds Group Pension Schemes No's 1 and 2 (the "Lloyds 1 and 2 Schemes"), the Company has no liability to the defined benefit section of the scheme and these are, therefore, accounted for wholly as a defined contribution plan and as a result no further disclosure is made.

In addition, the Company is an employer in the Lloyds Bank Offshore Pension Scheme ("the Scheme"). This is a funded scheme providing retirements benefits calculated as a percentage of final pensionable salary depending upon the length of services. The Scheme operates as a separate legal entity under trust laws by trustees and the responsibility for Governance lies with Pension Trustees.

The information set out below provides information of both the pension charge for the year and the value of the Scheme assets and liabilities and the resultant movement in the Scheme deficit.

The defined benefit element of the Scheme was closed to new members in 2002 and therefore the age profile of the active members is increasing and hence under the projected credit unit method, the current service cost will increase as the members of the Scheme approach retirement.

Full actuarial valuations of the Scheme are carried out every three years with interim reviews at each balance sheet date. The last full valuation of the Scheme was completed as at 31 December 2015 and has been updated to 31 December 2016 by independent qualified actuaries Willis Towers Watson Limited. The full actuarial valuation of the scheme as at 31 December 2015 will be approved by the Scheme trustee's in 2017.

# Lloyds Bank International Limited

## Notes to the financial statements (continued) For the year ended 31 December 2016

### 22. Retirement benefit obligations (continued)

#### 22.1. Funded status

|   | 2016<br>£m   | 2015<br>£m |
|---|--------------|------------|
| Present value of defined benefit obligation | (361.4)      | (273.6)    |
| Assets at fair value                        | 351.9        | 278.9      |
| Funded status                               | <u>(9.5)</u> | <u>5.3</u> |

#### 22.2. Reconciliation of defined benefit asset/(liability)

|  | 2016<br>£m   | 2015<br>£m |
|--|--------------|------------|
| Defined benefit liability at 1 January           | 5.3          | 16.7       |
| Service cost                                     | (3.9)        | (10.9)     |
| Net interest on defined benefit liability        | 0.3          | 0.8        |
| Remeasurement effects recognised in OCI          | (15.9)       | (15.6)     |
| Employer contributions actually paid             | 5.7          | 8.9        |
| Post service cost- curtailment                   | -            | 6.4        |
| Administration costs incurred during the period  | (1.0)        | (1.0)      |
| Defined benefit asset/(liability) at 31 December | <u>(9.5)</u> | <u>5.3</u> |

#### 22.3. Present value of defined benefit obligation

|  | 2016<br>£m     | 2015<br>£m     | 2014<br>£m     | 2013<br>£m     |
|--|----------------|----------------|----------------|----------------|
| Present value of defined benefit obligation at 1 January   | (273.6)        | (274.1)        | (242.3)        | (239.4)        |
| Current service cost                                       | (3.1)          | (3.6)          | (3.2)          | (3.5)          |
| Interest cost  | (10.3)         | (10.0)         | (10.7)         | (10.9)         |
| Remeasurement:   |                |                |                |                |
| Experience gain/(loss)                                     | (12.6)         | 1.4            | -              | 16.0           |
| Loss from change in demographic assumptions                | 1.6            | (0.8)          | -              | -              |
| Loss from change in financial assumptions                  | (79.2)         | 8.5            | (34.7)         | (10.4)         |
| Actual benefit payments                                    | 16.6           | 12.3           | 8.6            | 6.6            |
| Past service cost – plan amendments                        | (0.8)          | (0.9)          | (1.2)          | (0.7)          |
| Past service cost – curtailments                           | -              | (6.4)          | 9.4            | -              |
| Present value of defined benefit obligation at 31 December | <u>(361.4)</u> | <u>(273.6)</u> | <u>(274.1)</u> | <u>(242.3)</u> |

#### 22.4. Fair value of assets

|  | 2016<br>£m   | 2015<br>£m   | 2014<br>£m   | 2013<br>£m   |
|--|--------------|--------------|--------------|--------------|
| Fair value of scheme assets at 1 January         | 278.9        | 290.8        | 240.0        | 206.1        |
| Interest income on plan assets                   | 10.6         | 10.8         | 11.3         | 9.8          |
| Return on plan assets greater than discount rate | 74.3         | (18.3)       | 28.1         | 11.1         |
| Employer contributions                           | 5.7          | 8.9          | 20.8         | 19.9         |
| Benefits paid from fund                          | (16.6)       | (12.3)       | (8.6)        | (6.6)        |
| Administrative costs paid                        | (1.0)        | (1.0)        | (0.8)        | (0.3)        |
| Fair value of scheme assets at 31 December       | <u>351.9</u> | <u>278.9</u> | <u>290.8</u> | <u>240.0</u> |

# Lloyds Bank International Limited

## Notes to the financial statements (continued) For the year ended 31 December 2016

### 22. Retirement benefit obligations (continued)

| 22.5. Allocation of fair value of assets | 2016       | 2015       |
|--|------------|------------|
|  | %          | %          |
| Equities                                 | 44         | 40         |
| Bonds                                    | 55         | 58         |
| Property                                 | 1          | 2          |
| Total                                    | <u>100</u> | <u>100</u> |

| 22.6. Actuarial assumptions | 2016 | 2015 |
|-----------------------------|------|------|
|                             | %    | %    |
| Discount rate               | 2.76 | 3.87 |
| RPI inflation               | 3.23 | 2.99 |
| CPI inflation               | 2.18 | 1.99 |
| Rate of salary increase     | 0    | 0    |

### 22.7. Expected contributions and benefit payments

|  | Year commencing |              |
|--|-----------------|--------------|
|  | 1 Jan 2017      | 1 Jan 2016   |
|  | £m              | £m           |
| Current service cost                           | (3.4)           | (2.9)        |
| Net interest on net defined benefit liability  | (0.1)           | -            |
| Administration cost incurred during the period | (1.0)           | (1.1)        |
| Total pension expense                          | <u>(4.5)</u>    | <u>(4.0)</u> |

### 22.8. Sensitivity analysis

The effect of reasonably possible changes in key assumptions on the value of scheme liabilities and the resulting change on the Company's net defined benefit pension scheme liability is set out below. The sensitivities provided assume that all other assumptions and the value of the schemes assets remain unchanged, and are not intended to represent changes that are at the extremes of possibility. The calculations are approximate in nature and full detailed calculations could lead to a different result. It is unlikely that isolated changes to individual assumptions will be experienced in practice. Due to correlation of assumptions, aggregating the effects of these isolated changes may not be a reasonable estimate of the actual effect of changes in multiple assumptions.

#### 22.8.1 Discount rate

An increase of 0.2% per annum in the discount rate would decrease the combined defined benefit obligation by approximately 3-4% (2015: 3-4%).

#### 22.8.2 Retail Price Index (RPI)

An increase of 0.2% per annum in the RPI assumption would increase the combined defined benefit obligation by approximately 2-3% (2015: 2-3%).

# Lloyds Bank International Limited

## Notes to the financial statements (continued)

For the year ended 31 December 2016

### 22. Retirement benefit obligations (continued)

#### 22.9. Risk exposure of defined benefit schemes

Whilst the Company is not exposed to any unusual, entity specific or scheme specific risks in its defined benefit pension schemes, it is exposed to a number of significant risks, detailed below.

**Inflation rate risk:** The majority of the plan's benefit obligations are linked to inflation both in deferment and once in payment. Higher inflation will lead to higher liabilities although this will be partially offset by holdings of inflation-linked gilts, and in most cases, caps on the level of inflationary increases are in place to protect against extreme inflation.

**Interest rate risk:** The defined benefit obligation is determined using a discount rate derived from yields on AA-rated corporate bonds. A decrease in corporate bond yields will increase plan liabilities although this will partially be offset by an increase in the value of bond holdings.

**Longevity risk:** The majority of the scheme obligations are to provide benefits for the life of the members so increases in life expectancy will result in an increase in the plan liabilities.

**Investment risk:** Scheme assets are invested in a diversified portfolio of debt securities, equities and other return-seeking assets. If the assets underperform the discount rate used to calculate the defined benefit obligation, it will reduce the surplus or increase the deficit.

### 23. Other liabilities

|                   | 2016<br>£000  | 2015<br>£000  |
|-------------------|---------------|---------------|
| Accruals          | 7,223         | 5,380         |
| Other liabilities | <u>3,621</u>  | <u>5,723</u>  |
|                   | <u>10,884</u> | <u>11,103</u> |

### 24. Provisions

|                           | 2016<br>£000  | 2015<br>£000  |
|---------------------------|---------------|---------------|
| Opening balance           | 12,222        | 812           |
| Provision made            | 9,161         | 11,514        |
| Provision applied         | (3,319)       | (54)          |
| Unused provision reversed | <u>(240)</u>  | <u>(50)</u>   |
| Closing balance           | <u>17,824</u> | <u>12,222</u> |

Included within provisions are amounts in respect of Payment Protection Insurance ("PPI") compensation claims and other customer claims.

### 25. Share capital

|  | 2016<br>£000   | 2015<br>£000   |
|--|----------------|----------------|
| <b>Authorised</b>                        |                |                |
| 1,000,000,000 ordinary shares of £1 each | 1,000,000      | 1,000,000      |
| <b>Issued and fully paid</b>             |                |                |
| Ordinary shares of £1 each               | <u>536,852</u> | <u>536,852</u> |

# Lloyds Bank International Limited

## Notes to the financial statements (continued)

For the year ended 31 December 2016

### 26. Share premium account

|               | 2016<br>£000  | 2015<br>£000  |
|---------------|---------------|---------------|
| Share premium | <u>14,985</u> | <u>14,985</u> |

### 27. Share based payments

During the year ended 31 December 2016, the Company's ultimate parent company operated a number of share based payments schemes in which employees of the Company participated. The Company contribution to these schemes is based on a percentage of salary paid to employees. The employee costs, including a charge for share based payments of £964,000 (1015: £1,059,000) are recharged from other Group companies.

Employees of the Company participated in the following schemes

**Save-As-You-Earn:** Eligible employees may enter into contracts to save up to £500 per month and, at the expiry of a fixed term of three or five years have the option to use these savings within six months of the expiry of the fixed term to acquire shares in the Group at discounted price.

**The Long-Term Incentive Plan (LTIP):** Awards are made within the rules of the Plan, with limits determining the maximum number of shares that can be awarded equating to three times annual salary. In exceptional circumstances this may increase to four times annual salary. Participants may be entitled to any dividends paid during the vesting period if the performance conditions are met. An amount equal in value to any dividend paid between the award date and the date the Remunerations Committee determine if any dividends are to be paid in cash or in shares.

**Matching Shares:** The group undertakes to match shares purchased by employees up to the value of £45 per month; these matching shares are held in trust for a mandatory period of three years on the employees behalf, during which the employee is entitled to any dividends paid on such shares. The award is subject to a non-market based condition: if an employee leaves within this three year period for other than a 'good' reason. 100% of the matching shares are forfeited. Similarly if the employee sell their shares purchased within three years, the matching shares are forfeited.

**Fixed share awards:** The fixed share awards are delivered in Lloyds Banking Group shares, released over five years with 20% being released each year. The fixed share award is not subject to any performance conditions, performance adjustment or claw back. On an employee leaving the Group, there is no change to the timeline for which shares will become unrestricted.

Full details of the schemes operated can be found in the 2016 annual report and accounts of the Company's ultimate parent company, as set out in note 29.

### 28. Related party transactions

The key management personnel of the Company are deemed to be the Directors. Related party transactions not disclosed elsewhere in the notes to the financial statements are set out below:

#### Key management compensation

|  | 2016<br>£000 | 2015<br>£000 |
|--|--------------|--------------|
| Salaries and other short term benefits | 1,240        | 1,299        |
| Post-employment benefits               | 200          | 183          |
| Share based payment                    | 221          | 402          |
|  | <u>1,661</u> | <u>1,884</u> |

# Lloyds Bank International Limited

## Notes to the financial statements (continued)

For the year ended 31 December 2016

### 28. Related party transactions (continued)

Key management compensation includes the compensation of all directors paid directly by the Company and an imputed management recharge to the Company for the services of certain directors in relation to the Company even though there is no intention to recharge those costs.

#### Other transactions with key management

|                                  | <b>2016</b>    | 2015    |
|----------------------------------|----------------|---------|
|                                  | <b>£000</b>    | £000    |
| Loans                            |                |         |
| At 1 January                     | <b>1,805</b>   | 1,958   |
| Advanced during the year         | -              | -       |
| Interest charged during the year | <b>12</b>      | 16      |
| Repayments during the year       | <b>(120)</b>   | (169)   |
| At 31 December                   | <b>1,697</b>   | 1,805   |
| Deposits                         |                |         |
| At 1 January                     | <b>321</b>     | 822     |
| Deposited during the year        | <b>2,104</b>   | 2,915   |
| Interest paid on deposits        | <b>1</b>       | 2       |
| Withdrawn during the year        | <b>(2,052)</b> | (3,418) |
| At 31 December                   | <b>374</b>     | 321     |

Amounts advanced and deposited include the balances with directors appointed during the year at the date of appointment. Amounts repaid and withdrawn include the balances with directors resigning during the year at the date of resignation. No provisions for impairments of loans and advances to key management are held (2015: £Nil).

Transactions with fellow group companies, which all form part of Lloyds Banking Group plc, are disclosed in notes 3, 4, 8, and 22. Balances with fellow group companies are disclosed in notes 11, 12, 19, 20, 21 and 22.

### 29. Ultimate parent undertaking

The immediate parent undertaking is Lloyds Holdings (Jersey) Limited.

The parent undertaking, which is the parent undertaking of the smallest group to consolidate these financial statements is Lloyds Bank plc. Copies of the consolidated annual report and accounts of Lloyds Bank plc may be obtained from Lloyds Bank plc head office at 25 Gresham Street, London EC2V 7HN or downloaded via [www.lloydsbankinggroup.com](http://www.lloydsbankinggroup.com).

The ultimate parent undertaking and controlling party is Lloyds Banking Group plc, which is the parent undertaking of the largest group to consolidate these financial statements. Copies of the consolidated annual report and accounts of Lloyds Banking Group plc may be obtained from Lloyds Banking Group's head office at 25 Gresham Street, London EC2V 7HN or downloaded via [www.lloydsbankinggroup.com](http://www.lloydsbankinggroup.com).



# Lloyds Bank International Limited

## Notes to the financial statements (continued)

For the year ended 31 December 2016

### 30. Contingent liabilities and commitments

#### 30.1. Legal proceedings

The Company is periodically subject to potential and actual litigation, the outcome of which is frequently uncertain as to timing and whether any liability or asset exists. Management reviews the relevant cases and consults with in-house and external legal counsel, as appropriate.

There are claims and possible claims against the Company as at 31 December 2016. Due to inherent uncertainties involved in determining whether the Company has a present obligation and because the amount cannot be readily quantified, no further provisions are considered necessary except as disclosed in 24.

Whilst the Directors consider that the liabilities are fairly stated on the basis of the information currently available to them, significant adjustments may be required as actual claims and possible claims develop.

#### 30.2. Contingent liabilities and commitments arising from the banking business

Customer guarantees include standby letters of credit, bonds and other transaction related contingencies issued on behalf of customers, where the Company has an irrevocable obligation to pay a third party beneficiary if the customer fails to pay an outstanding commitment.

The table below shows the Company's maximum exposure to loss represented by the contractual nominal amount as at the balance sheet date. Consideration has not been taken of any possible recoveries from customers in respect of such guarantee under recourse provisions or from collateral held. It is not practicable to quantify any future financial effect.

| <b>Contingent liabilities</b>   | <b>2016</b>   | <b>2015</b>    |
|---|---------------|----------------|
|   | <b>£000</b>   | <b>£000</b>    |
| Customer guarantees   | <u>83,957</u> | <u>121,438</u> |
| <b>Commitments</b>  | <b>2016</b>   | <b>2015</b>    |
|   | <b>£000</b>   | <b>£000</b>    |
| Undrawn formal standby facilities, credit lines and other commitments to lend:<br>Not later than 1 year | <u>69,800</u> | <u>119,610</u> |

Commitments in respect of forward foreign exchange contracts are disclosed in note 21.

# Lloyds Bank International Limited

## Notes to the financial statements (continued)

For the year ended 31 December 2016

### 30. Contingent liabilities and commitments (continued)

#### 30.3. Operating lease commitments

The future minimum lease payments under non-cancellable premises and equipment operating leases are as follows:

|  | <b>2016</b>   | 2015   |
|--|---------------|--------|
|  | <b>£000</b>   | £000   |
| Not later than 1 year                        | <b>3,820</b>  | 3,284  |
| Later than 1 year and not later than 5 years | <b>11,074</b> | 11,885 |
| Later than 5 years                           | <b>13,719</b> | 15,509 |
|  | <b>28,613</b> | 30,678 |

The future minimum lease receipts under non-cancellable operating leases are as follows:

|  | <b>2016</b> | 2015 |
|--|-------------|------|
|  | <b>£000</b> | £000 |
| Not later than 1 year                        | <b>131</b>  | 72   |
| Later than 1 year and not later than 5 years | <b>413</b>  | 111  |
| Later than 5 years                           | <b>275</b>  | 28   |
|  | <b>819</b>  | 211  |

Operating lease payments represent rent payable by the Company for certain of its properties. Some of these operating lease arrangements have renewal options and rent escalation clauses although the effect of these is not material. No arrangements have been entered into for contingent rental payments.

There are no other restrictions imposed by leases that require disclosure in these financial statements.

### 31. Financial risk management

The Company uses financial instruments (including derivatives) to meet the financial needs of its customers, and to reduce its own exposure risk. The Company accepts deposits from and makes loans to commercial and retail customers at both fixed and floating rates and for various periods. Such exposures to customers involve both on-balance sheet loans and advances and guarantees and other commitments such as letters of credit and irrevocable commitments. The Company does not enter into the trading of financial instruments.

The primary risks affecting the Company through its use of financial instruments are: credit risk, interest rate risk, market risk, foreign exchange risk, liquidity risk and concentration risk.

The Board of Directors is responsible for identifying measuring, monitoring and controlling the risks. The Directors and management of the Company, as the primary risk managers, are responsible for establishing proper control frameworks to ensure that the Company's business is conducted effectively but prudently. They are responsible for ensuring that the risks within their business are identified, assessed, monitored, controlled and reported to the Board.

# Lloyds Bank International Limited

## Notes to the financial statements (continued)

For the year ended 31 December 2016

### 31. Financial risk management (continued)

#### 31.1. Classification of financial assets and liabilities

The following table analyses the carrying amounts of the financial assets and liabilities by category and by balance sheet heading.

|  | Financial<br>assets at<br>amortised<br>cost<br>£000 | Fair value<br>through<br>profit or loss<br>£000 | Financial<br>liabilities at<br>amortised<br>cost<br>£000 | Total<br>£000     |
|--|---|---|--|-------------------|
| <b>As at 31 December 2016</b>                |   |   |  |                   |
| <b>Financial assets</b>                      |   |   |  |                   |
| Cash balances                                | 10,213  | -   | -  | 10,213            |
| Items in the course of collection from banks | 3,732   | -   | -  | 3,732             |
| Derivative financial instruments             | -   | 10,156  | -  | 10,156            |
| Loans and receivables:                       | -   | -   | -  | -                 |
| Loans and advances to banks                  | 13,493,400  | -   | -  | 13,493,400        |
| Loans and advances to customers              | 1,316,780   | -   | -  | 1,316,780         |
|  | <b>14,810,180</b>                                   | -   | -  | <b>14,810,180</b> |
|  | <b>14,824,125</b>                                   | <b>10,156</b>                                   | -  | <b>14,834,281</b> |
| <b>Financial liabilities</b>                 |   |   |  |                   |
| Deposits from banks                          | -   | -   | 230,113  | 230,113           |
| Items in the course of collection from banks | -   | -   | 693  | 693               |
| Customer accounts                            | -   | -   | 13,659,927   | 13,659,927        |
| Derivative financial instruments             | -   | 10,156  | -  | 10,156            |
|  | -   | <b>10,156</b>                                   | <b>13,890,733</b>  | <b>13,900,889</b> |
|  | £000  | £000  | £000   | £000              |
| <b>As at 31 December 2015</b>                |   |   |  |                   |
| <b>Financial assets</b>                      |   |   |  |                   |
| Cash balances                                | 12,462  | -   | -  | 12,462            |
| Items in the course of collection from banks | 3,190   | -   | -  | 3,190             |
| Derivative financial instruments             | -   | 21,405  | -  | 21,405            |
| Loans and receivables:                       | -   | -   | -  | -                 |
| Loans and advances to banks                  | 12,708,066  | -   | -  | 12,708,066        |
| Loans and advances to customers              | 1,287,750   | -   | -  | 1,287,750         |
|  | <b>13,995,816</b>                                   | -   | -  | <b>13,995,816</b> |
|  | <b>14,011,468</b>                                   | <b>21,405</b>                                   | -  | <b>14,032,873</b> |
| <b>Financial liabilities</b>                 |   |   |  |                   |
| Deposits from banks                          | -   | -   | 314,064  | 314,064           |
| Items in the course of collection from banks | -   | -   | 40,407   | 40,407            |
| Customer accounts                            | -   | -   | 12,782,992   | 12,782,992        |
| Derivative financial instruments             | -   | 21,405  | -  | 21,405            |
|  | -   | <b>21,405</b>                                   | <b>13,137,463</b>  | <b>13,158,868</b> |

# Lloyds Bank International Limited

## Notes to the financial statements (continued)

For the year ended 31 December 2016

### 31. Financial risk management (continued)

#### 31.2. Fair values of financial assets and liabilities

|                                  | Carrying value<br>2016<br>£000 | Carrying value<br>2015<br>£000 | Fair value<br>2016<br>£000 | Fair value<br>2015<br>£000 |
|----------------------------------|--------------------------------|--------------------------------|----------------------------|----------------------------|
| <b>Financial assets</b>          |                                |                                |                            |                            |
| Derivative financial instruments | 10,156                         | 21,405                         | 10,156                     | 21,405                     |
| Loans and receivables:           |                                |                                |                            |                            |
| Loans and advances to banks      | 13,493,400                     | 12,708,066                     | 13,495,313                 | 12,712,963                 |
| Loans and advances to customers  | 1,316,780                      | 1,287,750                      | 1,322,514                  | 1,292,109                  |
|                                  | <b>14,810,180</b>              | <b>13,995,816</b>              | <b>14,817,827</b>          | <b>14,005,072</b>          |
|                                  | <b>14,820,336</b>              | <b>14,017,221</b>              | <b>14,827,983</b>          | <b>14,026,477</b>          |
| <b>Financial liabilities</b>     |                                |                                |                            |                            |
| Deposits from banks              | 230,113                        | 314,064                        | 235,849                    | 318,423                    |
| Customer accounts                | 13,659,927                     | 12,782,992                     | 13,661,840                 | 12,787,889                 |
| Derivative financial instruments | 10,156                         | 21,405                         | 10,156                     | 21,405                     |
|                                  | <b>13,900,196</b>              | <b>13,118,460</b>              | <b>13,907,845</b>          | <b>13,127,717</b>          |

The carrying amount of the following financial instruments is a reasonable approximation of fair value: cash and items in the course of collection from the banks, other assets and other liabilities.

# Lloyds Bank International Limited

## Notes to the financial statements (continued)

For the year ended 31 December 2016

### 31. Financial risk management (continued)

#### 31.2. Fair values of financial assets and liabilities (continued)

##### Valuation hierarchy

The table below analyses the financial assets and liabilities of the Company which are carried at fair value. They are categorised into levels 1 to 3 based on the degree to which their fair value is observable. The fair value measurement approach is recurring in nature.

|                                  | Level 1<br>£000 | Level 2<br>£000 | Level 3<br>£000 | Total<br>£000 |
|----------------------------------|-----------------|-----------------|-----------------|---------------|
| <b>As at 31 December 2016</b>    |                 |                 |                 |               |
| <b>Financial assets</b>          |                 |                 |                 |               |
| Derivative financial instruments | -               | 10,156          | -               | 10,156        |
|                                  | -               | 10,156          | -               | 10,156        |
| <b>Financial liabilities</b>     |                 |                 |                 |               |
| Derivative financial instruments | -               | 10,156          | -               | -             |
|                                  | -               | 10,156          | -               | 10,156        |
|                                  | Level 1<br>£000 | Level 2<br>£000 | Level 3<br>£000 | Total<br>£000 |
| <b>As at 31 December 2015</b>    |                 |                 |                 |               |
| <b>Financial assets</b>          |                 |                 |                 |               |
| Derivative financial instruments | -               | 21,405          | -               | 21,405        |
|                                  | -               | 21,405          | -               | 21,405        |
| <b>Financial liabilities</b>     |                 |                 |                 |               |
| Derivative financial instruments | -               | 21,405          | -               | 21,405        |
|                                  | -               | 21,405          | -               | 21,405        |

##### Valuation classifications

###### Level 1

Level 1 valuations are those derived from unadjusted quoted prices in active markets for identical assets or liabilities. The Company has no financial instruments classified as level 1.

###### Level 2

Level 2 valuations are those where quoted market prices are not available, for example where the instrument is traded in a market that is not considered to be active or valuation techniques are used to determine fair value and where these techniques use inputs that are based significantly on observable market data.

###### Level 3

Level 3 valuations are those where at least one input which could have a significant effect on the instruments valuation, is not based on observable market data and are valued using valuation techniques that require significant management judgement in determining appropriate assumptions. The Company has no financial instruments classified as level 3.

There have been no transfers between valuation classification levels in the year.

# Lloyds Bank International Limited

## Notes to the financial statements (continued)

For the year ended 31 December 2016

### 31. Financial risk management (continued)

#### 31.2. Fair values of financial assets and liabilities (continued)

##### *Derivative financial instruments*

Derivative financial instruments comprise forward foreign exchange contracts and equity linked options disclosed in note 20. The fair values are determined using observable inputs from quoted market prices in active markets, including recent market transactions using valuation techniques including discounted cash flows and option pricing models. These are classified as level 2 investments.

##### *Loans and receivables*

The Company provides loans and advances to commercial and personal customers at both fixed and variable rates. The carrying value of the variable rate loans is assumed to be their fair value.

For fixed rate lending the fair value is estimated by discounting the anticipated cash flows, (including interest at contractual rates) at market rates for similar loans offered by the Company. These are classified as level 2 investments.

##### *Other assets*

The fair value approximates to their carrying value due to their short term nature.

##### *Deposits from banks and customers*

The fair value of deposits repayable on demand or with no stated maturity is considered to be equal to their carrying value. The fair value of all other deposits is estimated using discounted cash flows applying either market rates, where applicable, or current rates of deposits of similar remaining maturities. These are classified as level 2 investments.

##### *Other liabilities*

The fair value approximates to their carrying value due to their short term nature.

#### 31.3. Credit risk

##### **Definition**

Credit risk is the risk of reductions in earnings and/or value, through financial or reputational loss, as a result of the failure of the party with whom has been contracted to meet its obligations (both on and off-balance sheet).

##### **Exposures**

The principal sources of credit risk within the Company arise from loans and advances to banks and customers. Credit risk arises both from amounts lent and commitments to extend credit to a customer as required. These commitments can take the form of loans and overdrafts, or credit instruments such as guarantees and standby, documentary and commercial letters of credit.

Credit risk can also arise from debt securities, derivatives and foreign exchange activities. Note 20 to the financial statements shows the total notional principal amount of interest rate, exchange rate, equity and other contracts outstanding at 31 December 2016. The notional principal amount does not, however, represent the Company's credit risk exposure, which is limited to the current cost of replacing contracts with a positive value to the Company.

##### **Measurement**

In measuring the credit risk of loans and advances to customers and to banks at a counterparty level, the Company reflects three components (i) the 'probability of default' by the client or counterparty on its contractual obligations; (ii) current exposures to the counterparty and their likely future development, from which the Company derives the 'exposure at default'; and (iii) the likely recovery ratio on the defaulted obligations (the 'loss given default').

# Lloyds Bank International Limited

## Notes to the financial statements (continued)

For the year ended 31 December 2016

### 31. Financial risk management (continued)

#### 31.3. Credit risk (continued)

The Company assesses the probability of default of individual counterparties using internal rating models tailored to the various categories of counterparty. All rating models are authorised by executive management. They have been developed internally and use statistical analysis, combined, where appropriate, with external data and/or credit officer judgment. Each rating model is subject to a rigorous validation process, undertaken by independent risk teams.

#### Mitigation

The Company uses a range of approaches to mitigate credit risk in respect of both on and off-balance sheet exposures.

**Counterparty limits:** Credit risk in bank and corporate portfolios is subject to individual credit assessments, which consider the strengths and weaknesses of individual transactions and the balance of risk and reward. Exposure to individual counterparties, groups of counterparties or customer risk segments is controlled through a tiered hierarchy of delegated sanctioning authorities. Approval requirements for each decision are based on the transaction amount, the customer's aggregate facilities, credit risk ratings and the nature and term of the risk.

**Credit scoring:** In its principal retail portfolios, the Company uses statistically-based decision techniques (primarily credit scoring). The risk department reviews scorecard effectiveness and changes are approved by the Credit Committee.

**Cross-border and cross-currency exposures:** Country limits are authorised and managed by a dedicated unit taking into account economic and political factors.

**Concentration risk:** Credit risk management includes portfolio controls on certain industries, sectors and product lines that reflect risk appetite. Exposures are monitored to prevent excessive concentration of risk. The Company's large exposures are managed in accordance with regulatory requirements.

**Specialist units:** Credit quality is maintained by specialist units providing, for example, intensive management expertise in documentation for lending, sector-specific expertise and legal services.

#### Collateral

The principal collateral types for loans and advances are:

- Mortgages over residential properties;
- Charges over business assets such as premises, inventory and accounts receivable;
- Charges over financial instruments such as debt securities and equities; and
- Guarantees received from third parties.

The Company has guidelines on the acceptability of specific classes of collateral.

It is the Company policy that collateral should always be realistically valued by an appropriately qualified source, independent of the customer, at the time of borrowing. Collateral is reviewed on a regular basis and in order to minimise the credit risk, the Company may seek additional collateral from the counterparty as soon as impairment indicators are identified for the relevant individual loans and advances.

# Lloyds Bank International Limited

## Notes to the financial statements (continued)

For the year ended 31 December 2016

### 31. Financial risk management (continued)

#### 31.3. Credit risk (continued)

##### *Mortgages*

An analysis by loan-to-value ratio of the Company's residential mortgage lending is provided below. The value of collateral used in determining the loan-to-value ratios has been estimated based upon the last actual valuation.

|                             | 2016<br>£000   | 2015<br>£000   |
|-----------------------------|----------------|----------------|
| Less than 70 per cent       | 367,010        | 365,771        |
| 70 per cent to 80 per cent  | 108,568        | 108,183        |
| 80 per cent to 90 per cent  | 150,156        | 159,104        |
| 90 per cent to 100 per cent | 10,770         | 9,153          |
| Greater than 100 per cent   | 15,379         | 12,133         |
| <b>Total</b>                | <b>651,883</b> | <b>654,344</b> |

##### *Non-mortgage lending*

At 31 December 2016, the net non-mortgage lending amounted to £666,742,000 (2015: £634,138,000). In determining the value of collateral, no specific amounts have been attributed to the costs of realisation and the value of collateral for each loan has been limited to the principal amount of the outstanding advance in order to eliminate the effects of any over-collateralisation and to provide a clearer representation of the Company's exposure.

##### *Unsecured lending*

No collateral is held in respect of overdrafts, or unsecured personal loans which amounted to £109,249,000 (2015: £101,410,000).

#### **Derivatives**

Credit risk exposure on individual derivative transactions is managed as part of the overall lending limits with customers, together with potential exposures from market movements.

#### **Monitoring**

Credit risk is monitored through:

- Portfolio monitoring and reporting: Portfolios of credit and related risk exposures are identified and defined by the Company, along with key benchmarks, behaviours and characteristics by which those portfolios are managed in terms of credit risk exposure;
- Risk assurance and oversight: The Credit Risk Committee monitors credit performance trends, review and challenge exceptions to planned outcomes and test the adequacy of credit risk infrastructure and governance processes throughout the Company; and
- Term to maturity: The Company monitors the term to maturity of credit commitments because longer term commitments inherently have a greater degree of credit risk than shorter term commitments.

The maximum credit risk of the Company in the event of other parties failing to perform their obligations is the balance sheet value of assets, the guarantees and commitments off-balance sheet exposure detailed in note 29 and forward foreign exchange contracts detailed in note 20. No account is taken of any collateral held and the maximum exposure to loss is considered to be the balance sheet carrying amount.



# Lloyds Bank International Limited

## Notes to the financial statements (continued)

For the year ended 31 December 2016

### 31. Financial risk management (continued)

#### 31.3. Credit risk (continued)

| Loans and advances                   | 31 December 2016                        |                                     | 31 December 2015                        |                                     |
|--------------------------------------|---|-------------------------------------|---|-------------------------------------|
|                                      | Loans and advances to customers<br>£000 | Loans and advances to banks<br>£000 | Loans and advances to customers<br>£000 | Loans and advances to banks<br>£000 |
| Good quality                         | 1,193,126                               | 13,493,400                          | 1,110,340                               | 12,708,066                          |
| Lower quality but not impaired       | 42,945                                  | -                                   | 101,979                                 | -                                   |
| Lower quality impaired               | 80,709                                  | -                                   | 75,431                                  | -                                   |
|                                      | <b>1,316,780</b>                        | <b>13,493,400</b>                   | 1,287,750                               | 12,708,066                          |
| <b>Neither past due nor impaired</b> | <b>1,230,740</b>                        | <b>13,493,400</b>                   | 1,170,285                               | 12,708,066                          |
| Past due up to 30 days               | 328                                     | -                                   | 704                                     | -                                   |
| Past due 30-60 days                  | 1,035                                   | -                                   | 1,339                                   | -                                   |
| Past due 60-90 days                  | 1,081                                   | -                                   | 568                                     | -                                   |
| Past due 90-180 days                 | 589                                     | -                                   | 3,015                                   | -                                   |
| Past due over 180 days               | 3,017                                   | -                                   | 10,845                                  | -                                   |
| <b>Past due but not impaired</b>     | <b>6,050</b>                            | -                                   | 16,471                                  | -                                   |
| <b>Impaired</b>                      | <b>145,787</b>                          | -                                   | 149,585                                 | -                                   |
| Gross                                | <b>1,382,577</b>                        | <b>13,493,400</b>                   | 1,336,341                               | 12,708,066                          |
| Less: allowance for impairment       | (65,797)                                | -                                   | (48,591)                                | -                                   |
| Net                                  | <b>1,316,780</b>                        | <b>13,493,400</b>                   | 1,287,750                               | 12,708,066                          |

Good quality lending comprises lending with the lowest probability of default, lower quality comprises of loans subject to close monitoring or where there is doubt about recoverability.

#### Loans and advances to customers which are neither past due nor impaired

|                 | 2016<br>£000     | 2015<br>£000 |
|-----------------|------------------|--------------|
| Good quality    | 1,193,126        | 1,110,339    |
| Special mention | 1,672            | 37,321       |
| Lower quality   | 35,942           | 22,625       |
| <b>Total</b>    | <b>1,230,740</b> | 1,170,285    |

Good quality lending comprises lending with the lowest probability of default, special mention identifies potential problems which may result in deterioration of repayment prospects, and lower quality reflects progressively higher risk of default.

#### Gross loans and advances to customers which are impaired

|                  | 2016<br>£000   | 2015<br>£000 |
|------------------|----------------|--------------|
| <b>Companies</b> |                |              |
| - Property       | 3,029          | 3,483        |
| - Construction   | 133,834        | 135,474      |
| - Other          | 6,138          | 4,492        |
| <b>Personal</b>  |                |              |
| - House purchase | 2,454          | 5,827        |
| - Other          | 332            | 309          |
| <b>Total</b>     | <b>145,787</b> | 149,585      |

# Lloyds Bank International Limited

## Notes to the financial statements (continued)

For the year ended 31 December 2016

### 31. Financial risk management (continued)

#### 31.3. Credit risk (continued)

##### Lending concentration

31 December 2016

Loans and  
advances to  
customers  
£000

Gross loans

Provisions

£000

£000

£000

##### Non-personal

Property companies

412,055

(3,269)

408,786

Construction

169,675

(59,023)

110,652

Other

117,754

(1,223)

116,531

699,484

(63,515)

635,969

##### Personal

House purchase

652,938

(1,055)

651,883

Other advances

30,155

(1,227)

28,928

683,093

(2,282)

680,811

**Total loans and advances to customers**

**1,382,577**

**(65,797)**

**1,316,780**

31 December 2015

Loans and  
advances to  
customers  
£000

Gross loans

Provisions

£000

£000

£000

##### Non-personal

Property companies

250,944

(2,553)

248,391

Construction

257,982

(40,515)

217,467

Other

129,264

(834)

128,430

638,190

(43,902)

594,288

##### Personal

House purchase

657,908

(3,564)

654,344

Other advances

40,243

(1,125)

39,118

698,151

(4,689)

693,462

**Total loans and advances to customers**

**1,336,341**

**(48,591)**

**1,287,750**

# Lloyds Bank International Limited

## Notes to the financial statements (continued)

For the year ended 31 December 2016

### 31. Financial risk management (continued)

#### 31.4. Market risk

##### Definition

Market risk is defined as the risk to earnings, value and/or reserves through financial or reputation loss, arising from unexpected changes in financial prices including interest rates, and exchange rates.

##### Interest rate risk

Interest rate risk arises primarily from the Company's exposure to interest rate fluctuations whilst offering customer products which are at a fixed interest rate. The Company manages its interest rate risk within strict limits and over the short-term to limit the adverse effect of defined rate movements on the consistency of the Company's net interest income.

##### Measurement

Interest rate risk is managed by the Company's treasury department, but monitored on a daily basis by the middle office function within the finance department using One-Year Equivalent (OYE).

|           | <b>2016</b>   | 2015                  |
|-----------|---------------|-----------------------|
|           | <b>£000</b>   | Restated <sup>1</sup> |
|           |               | £000                  |
| OYE       | <b>10,820</b> | 4,150                 |
| OYE limit | <b>58,000</b> | 40,000                |

OYE is a measure of interest rate risk. The methodology is to express the portfolio in terms of a one year equivalent position between the assets and liabilities. If the interest rate increases by 1%, the impact on statement of comprehensive income will equate to 1% of the OYE. This is used to estimate the sensitivity of a portfolio to movements in interest rates. The limit is set by the Directors and is aligned with the Company's risk appetite.

<sup>1</sup> During 2016 the basis of calculation of OYE reported to management has been changed to better reflect the way risks are managed within the business. The 2015 OYE information has been restated to be comparable with 2016.

# Lloyds Bank International Limited

## Notes to the financial statements (continued)

For the year ended 31 December 2016

### 31. Financial risk management (continued)

#### 31.4. Market risk (continued)

##### Interest rate sensitivity gap analysis

The following table summarises the re-pricing mismatches of the Company's financial assets and liabilities at 31 December:

| As at 31 December 2016              | Less than 3 months | 3-12 months    | 1-4 years      | Over 4 years   | Non interest bearing | Total             |
|-------------------------------------|--------------------|----------------|----------------|----------------|----------------------|-------------------|
|                                     | £000               | £000           | £000           | £000           | £000                 | £000              |
| <b>Financial assets</b>             |                    |                |                |                |                      |                   |
| Loans and advances to banks         | 12,525,119         | 688,365        | 234,198        | 45,718         | -                    | 13,493,400        |
| Loans and advances to customers     | 899,466            | 74,360         | 171,353        | 171,601        | -                    | 1,316,780         |
| Other assets                        | 86                 | 1,756          | 8,314          | -              | 16,534               | 26,690            |
|                                     | <b>13,424,671</b>  | <b>764,481</b> | <b>413,865</b> | <b>217,319</b> | <b>16,534</b>        | <b>14,836,870</b> |
| <b>Financial liabilities</b>        |                    |                |                |                |                      |                   |
| Deposits from banks and customers   | 12,527,454         | 733,833        | 411,426        | 217,327        | -                    | 13,890,040        |
| Other liabilities                   | 86                 | 1,756          | 8,314          | -              | 30,974               | 41,130            |
|                                     | <b>12,527,540</b>  | <b>735,589</b> | <b>419,740</b> | <b>217,327</b> | <b>30,974</b>        | <b>13,931,170</b> |
| <b>Interest rate re-pricing gap</b> | <b>897,131</b>     | <b>28,892</b>  | <b>(5,875)</b> | <b>(8)</b>     | <b>(14,440)</b>      | <b>905,770</b>    |

  

| As at 31 December 2015              | Less than 3 months | 3-12 months      | 1-4 years      | Over 4 years   | Non interest bearing | Total             |
|-------------------------------------|--------------------|------------------|----------------|----------------|----------------------|-------------------|
|                                     | £000               | £000             | £000           | £000           | £000                 | £000              |
| <b>Financial assets</b>             |                    |                  |                |                |                      |                   |
| Loans and advances to banks         | 11,464,211         | 964,987          | 231,375        | 47,493         | -                    | 12,708,066        |
| Loans and advances to customers     | 931,856            | 35,983           | 143,855        | 176,056        | -                    | 1,287,750         |
| Other assets                        | 9                  | 12,313           | 9,084          | -              | 24,610               | 46,016            |
|                                     | <b>12,396,076</b>  | <b>1,013,283</b> | <b>384,314</b> | <b>223,549</b> | <b>24,610</b>        | <b>14,041,832</b> |
| <b>Financial liabilities</b>        |                    |                  |                |                |                      |                   |
| Deposits from banks and customers   | 11,497,512         | 1,000,703        | 374,566        | 224,274        | -                    | 13,097,055        |
| Other liabilities                   | 9                  | 12,313           | 9,084          | -              | 63,732               | 85,138            |
|                                     | <b>11,497,521</b>  | <b>1,013,016</b> | <b>383,650</b> | <b>224,274</b> | <b>63,732</b>        | <b>13,182,193</b> |
| <b>Interest rate re-pricing gap</b> | <b>898,555</b>     | <b>267</b>       | <b>664</b>     | <b>(725)</b>   | <b>(39,122)</b>      | <b>859,639</b>    |

# Lloyds Bank International Limited

## Notes to the financial statements (continued)

For the year ended 31 December 2016

### 31. Financial risk management (continued)

#### 31.5. Foreign exchange risk

The Company incurs foreign exchange risk in the course of providing services to their customers. The Company manages its foreign exchange risk within strict limits to limit the adverse effect of defined rate movements on the consistency of the Company's income.

#### Measurement

Foreign exchange risk is managed by the Company's treasury department, but monitored on a daily basis by the middle office function within the finance department using Open Exchange Positions (OEP). At 31 December 2015 the Company's aggregate net OEP limit, either long or short, was £1,000,000 (2014: £1,000,000). The table below indicates maximum net limits, either long or short, for individual currencies.

|                                 | 2016<br>£000<br>Long/(short) | 2015<br>£000<br>Long/(short) |
|---------------------------------|------------------------------|------------------------------|
| OEP expressed in GBP equivalent |                              |                              |
| USD                             | 220                          | 60                           |
| EUR                             | 137                          | 310                          |
| Other Currencies                | (84)                         | (106)                        |
| Total                           | <u>273</u>                   | <u>264</u>                   |

The aggregate OEP limit across all currencies is £1,000,000 (2015: £1,000,000).

#### Monitoring

Market risk is monitored through the Assets and Liabilities Committee ("ALCO") on a monthly basis and the Board of Directors on a quarterly basis. This includes the monitoring of compliance with internal limits which are aligned with the Company's risk appetite.

#### 31.6. Liquidity risk

##### Definition

Liquidity risk is the risk that the Company does not have sufficient financial resources to meet its commitments when they fall due.

##### Exposure

Liquidity exposure represents the amount of potential outflows in any future period less committed inflows in that period such that the Company is unable to meet its financial obligations as they fall due, or can secure them only at excessive cost. These obligations include the repayment of deposits on demand or at their contractual maturity, the repayment of loan capital and borrowings as they mature, the payment of operating expenses and taxation, the ability to fund new and existing loan commitments, and the ability to take advantage of new business opportunities.

##### Measurement

The Company manages the liquidity profile of the balance sheet through both short term liquidity management and long term strategic funding. Short term liquidity management is considered from two perspectives; business as usual and crisis liquidity, both of which relate to funding in the less than one year time horizon. Longer term funding is used to manage the Company's strategic liquidity profile which is determined by the Company's balance sheet structure, and decided by the Company. Longer term is defined as an original maturity of more than one year.

The table below analyses financial liabilities of the Company, on an undiscounted future cash flows basis according to contractual maturity into relevant maturity groupings based on the remaining period at the balance sheet date.

# Lloyds Bank International Limited

## Notes to the financial statements (continued)

For the year ended 31 December 2016

### 31. Financial risk management (continued)

#### 31.6. Liquidity risk (continued)

| As at 31 December 2016            | Up to 1 month     | 1-3 months       | 3-12 months    | 1-5 years      | Over 5 years  | Total             |
|-----------------------------------|-------------------|------------------|----------------|----------------|---------------|-------------------|
|                                   | £000              | £000             | £000           | £000           | £000          | £000              |
| <b>Financial liabilities</b>      |                   |                  |                |                |               |                   |
| Deposits from banks and customers | 11,331,454        | 1,593,455        | 679,599        | 248,774        | 36,758        | 13,890,040        |
| Derivative financial instruments  | 30                | 56               | 1,756          | 8,314          | -             | 10,156            |
| Other liabilities                 | 30,974            | -                | -              | -              | -             | 30,974            |
|                                   | <b>11,362,458</b> | <b>1,593,511</b> | <b>681,355</b> | <b>257,088</b> | <b>36,758</b> | <b>13,931,170</b> |

| As at 31 December 2015            | Up to 1 month     | 1-3 months       | 3-12 months    | 1-5 years      | Over 5 years  | Total             |
|-----------------------------------|-------------------|------------------|----------------|----------------|---------------|-------------------|
|                                   | £000              | £000             | £000           | £000           | £000          | £000              |
| <b>Financial liabilities</b>      |                   |                  |                |                |               |                   |
| Deposits from banks and customers | 10,756,299        | 1,110,894        | 975,991        | 243,806        | 10,065        | 13,097,055        |
| Derivative financial instruments  | 8                 | 91               | 12,222         | 9,084          | -             | 21,405            |
| Other liabilities                 | 63,733            | -                | -              | -              | -             | 63,733            |
|                                   | <b>10,820,040</b> | <b>1,110,985</b> | <b>988,213</b> | <b>252,890</b> | <b>10,065</b> | <b>13,182,193</b> |

#### Geographical analysis of deposits from banks and customers

|                                   | 2016<br>£000      | 2015<br>£000      |
|-----------------------------------|-------------------|-------------------|
| Jersey, Guernsey, and Isle of Man | 6,787,785         | 4,933,297         |
| United Kingdom                    | 3,100,617         | 4,152,230         |
| Other EU                          | 651,321           | 599,608           |
| European non-EU                   | 342,609           | 368,248           |
| Middle East                       | 510,816           | 580,339           |
| Far East                          | 514,787           | 483,734           |
| North America                     | 592,825           | 631,157           |
| Other                             | 1,389,280         | 1,350,692         |
| <b>Total</b>                      | <b>13,890,040</b> | <b>13,099,305</b> |

#### Mitigation

A significant part of the liquidity of the Company's banking businesses arises from its ability to generate customer deposits. A substantial proportion of the customer deposit base is made up of current and savings accounts which, although repayable on demand, have traditionally in aggregate provided a stable source of funding.

# Lloyds Bank International Limited

## Notes to the financial statements (continued)

For the year ended 31 December 2016

### 31. Financial risk management (continued)

#### 31.6. Liquidity risk (continued)

##### Monitoring

Liquidity is monitored at the end of day and reported to senior management and to Group on a daily basis. Liquidity is also monitored on a monthly basis by ALCO and on a quarterly basis by the Board of Directors.

##### Off-balance sheet items

###### *Loan commitments*

The dates of the contractual amounts of the Company's off-balance sheet financial instruments that commit it to extend credit to customers and other facilities are disclosed in note 29.

#### 31.7. Capital management

##### Definition

Capital risk is defined as the risk that the Company has insufficient capital to provide a stable resource to absorb any losses or that the capital structure is inefficient.

##### Exposure

Capital exposure arises should the Company have insufficient capital resources to support its strategic objectives and plans, and meet external stakeholder requirements and expectations. Capital is considered from an internal, regulatory and rating agency perspective.

##### Measurement

For the banking businesses the international standard for measuring capital adequacy is the risk asset ratio, which relates regulatory capital to balance sheet assets and off-balance sheet exposures weighted according to broad categories of risk as defined by the Basel II framework.

The Company's capital comprises entirely of equity, movements in which appear in the statement of changes in equity on page 10. The Company receives its funding requirements from its parent and does not raise funding externally.

The Company is in compliance with the minimum requirements of the Jersey Financial Services Commission. The Basel II Ratio at 31 December 2016 was 15.1% (2015: 14.6%).

The Company's objectives when managing capital are to safeguard the entity's ability to continue as a going concern, provide an adequate return to its shareholders through pricing products and services commensurately with the level of risk and, indirectly, to support the Group's regulatory capital requirements.

#### 31.8. Equity price risk

The Company is exposed to equity price risk through market-linked deposits offered to customers, which have returns linked to stock-market performance and a guaranteed minimum return. The Company's policy is to minimise the risk by fully matching the liabilities with equity options held with Lloyds Bank plc. The Company does not retain any significant exposure to equity price risk, and accordingly no quantitative analysis of such exposures is presented.

# Lloyds Bank International Limited

## Notes to the financial statements (continued)

For the year ended 31 December 2016

### 31. Financial risk management (continued)

#### 31.9. Operational risk

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the Company's processes, personnel, technology and infrastructure, and from external factors other than credit, market and liquidity risks such as those arising from legal and regulatory requirements and generally accepted standards of corporate behaviour. Operational risk arises from all of the Company's operations and are faced by all business entities.

All areas of the business are responsible for identifying risks, reporting to a dedicated Compliance and Risk department. Its role is to define, promote, and implement a policy for operational risk management which is consistent with the approach, aims and strategic goals of the Company, and is designed to safeguard the Company's assets while allowing sufficient operational freedom to earn a satisfactory return to shareholders. This is monitored by the group audit department of Lloyds Banking Group, within group wide standards of control.

### 32. Notes to the statement of cash flows

|  | 2016<br>£000   | 2015<br>£000     |
|--|----------------|------------------|
| <b>Reconciliation of profit to net cash flow from operating activities</b> |                |                  |
| Profit before tax  | 49,374         | 36,045           |
| <i>Adjustments for non operating items included in profit before tax</i>   |                |                  |
| Dividend from subsidiary   | -              | 316              |
| Loss on dissolution of subsidiary  | -              | (557)            |
| Operating profit before tax  | <u>49,374</u>  | <u>35,804</u>    |
| <i>Adjustments for non cash items included in profit</i>                   |                |                  |
| Loss on disposal of fixed assets (Note 14)                                 | 37             | 11               |
| Depreciation of fixed assets (Note 14)                                     | 5,245          | 5,543            |
| Amortisation of intangible assets (Note 13)                                | -              | 2,900            |
| <i>Adjustments for net cash movements in balance sheet</i>                 |                |                  |
| Movement in loans and advances to banks                                    | 179,109        | 391,691          |
| Movement in loans and advances to customers                                | (29,030)       | (118,558)        |
| Movement in derivative assets  | 11,250         | 18,835           |
| Movement in other assets   | 3,230          | (4,532)          |
| Movement in deposits from banks  | (123,663)      | 203,215          |
| Movement in customer accounts  | 876,934        | (1,127,600)      |
| Movement in derivative liabilities   | (11,250)       | (18,835)         |
| Movement in other liabilities  | 5,342          | 7,460            |
| Movement in retirement benefit obligations                                 | 14,800         | 11,400           |
| Income tax paid  | (1,319)        | -                |
| Other non cash movements   | (15,968)       | (15,542)         |
| Total adjustments for non cash items                                       | <u>914,717</u> | <u>(644,012)</u> |
| Net cash generated/(used) by operating activities                          | <u>964,091</u> | <u>(608,208)</u> |



# Lloyds Bank International Limited

## Notes to the financial statements (continued)

For the year ended 31 December 2016

### 32. Notes to the statement of cash flows (continued)

#### 32.1 Analysis of cash as shown in the balance sheet

|   | <b>2016</b>      | 2015      |
|---|------------------|-----------|
|   | <b>£000</b>      | £000      |
| Cash balances   | <b>10,213</b>    | 12,462    |
| Items in the course of collection from banks                                    | <b>3,732</b>     | 3,190     |
| Loans and advances to banks included within cash and cash equivalents (note 11) | <b>7,348,400</b> | 6,383,956 |
| <b>Total cash and cash equivalents</b>  | <b>7,362,345</b> | 6,399,608 |

### 33. Post balance sheet events

There are no material post balance sheet events. This is continually reassessed.

# Lloyds Bank International Limited

## Notes to the financial statements (continued)

For the year ended 31 December 2016

### 34. Future accounting developments

The following pronouncements are not applicable for the year ending 31 December 2016 and have not been applied in preparing these financial statements. Save as disclosed below, the impact of these accounting changes is still being assessed by the Company and reliable estimates cannot be made at this stage.

| <b>Pronouncement</b>                | <b>Nature of change</b>  | <b>IASB effective date</b>                           |
|-------------------------------------|--|--|
| <i>IFRS 9 Financial Instruments</i> | <p>IFRS 9 requires financial assets to be classified into one of three measurement categories, fair value through profit or loss, fair value through other comprehensive income or amortised cost. Financial assets will be measured at amortised cost if they are held within a business model the objective of which is to hold financial assets in order to collect contractual cash flows, and their contractual cash flows represent solely payments of principal and interest. Financial assets will be measured at fair value through other comprehensive income if they are held within a business model the objective of which is achieved by both collecting contractual cash flows and selling financial assets and their contractual cash flows represent solely payments of principal and interest. Financial assets not meeting either of these two business models; and all equity instruments (unless designated at inception to fair value through other comprehensive income); and all derivatives are measured at fair value through profit and loss. An entity may, at initial recognition, designate a financial asset as measured at fair value through profit or loss if doing so eliminates or significantly reduces an accounting mismatch.</p> <p>The Company has undertaken an assessment to determine the potential impact of changes in classification and measurement of financial assets. The adoption of IFRS 9 is unlikely to result in significant changes to existing asset measurement bases, however, the final impact will be dependent on the facts and circumstances that exist on 1 January 2018.</p> <p>IFRS 9 retains most of the existing requirements for financial liabilities. However, for financial liabilities designated at fair value through profit or loss, gains or losses attributable to changes in own credit risk may be presented in other comprehensive income. [It is expected that the Company will elect to early adopt this presentation of gains and losses on financial liabilities from 1 January 2017. These gains are currently recognised in profit or loss and are disclosed in note 6 to the financial statements].</p> | Annual periods beginning on or after 1 January 2018. |

# Lloyds Bank International Limited

## Notes to the financial statements (continued)

For the year ended 31 December 2016

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### *Impairment Overview*

The IFRS 9 impairment model will be applicable to all financial assets at amortised cost, debt instruments measured at fair value through other comprehensive income, lease receivables, loan commitments and financial guarantees not measured at fair value through profit or loss.

IFRS 9 replaces the existing 'incurred loss' impairment approach with an Expected Credit Loss ('ECL') model, resulting in earlier recognition of credit losses compared with IAS 39. Expected credit losses are the unbiased probability weighted average credit losses determined by evaluating a range of possible outcomes and future economic conditions.

The ECL model has three stages. Entities are required to recognise a 12 month expected loss allowance on initial recognition (stage 1) and a lifetime expected loss allowance when there has been a significant increase in credit risk since initial recognition (stage 2). Stage 3 requires objective evidence that an asset is credit-impaired, which is similar to the guidance on incurred losses in IAS 39.

Under IAS 39, provisions are recognised for losses that have been incurred but may have not been separately identified. An assessment is made of the likelihood of assets being impaired at the balance sheet date and being identified subsequently; the length of time taken to identify that an impairment event has occurred is known as the loss emergence period. The Company has a range of emergence periods which are dependent upon the characteristics of the portfolios, but typically range between one month and twelve months based on historical experience. Unsecured portfolios tend to have shorter emergence periods than secured portfolios. Under IFRS 9, all loans in stage 1 will require a loss allowance measured at an amount equal to 12 months ECL and is therefore longer than current emergence periods emergence periods for certain portfolios.

The requirement to recognise lifetime ECL for loans which have experienced a significant increase in credit risk since origination, but which are not credit impaired, does not exist under IAS 39. The assessment of whether an asset is in stage 1 or 2 considers the relative change in the probability of default occurring over the expected life of the instrument, not the change in the amount of expected credit losses. This will involve setting quantitative tests combined with supplementary indicators such as credit risk classification. Reasonable and supportable forward looking information will also be used in determining the stage allocation. Any asset more than 30 days past due, but not credit impaired, will be classed as stage 2.

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# Lloyds Bank International Limited

## Notes to the financial statements (continued)

For the year ended 31 December 2016

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### *Impact of IFRS 9 on the Company*

The adoption of IFRS 9 may result in an increase in the Company's balance sheet provisions for credit losses. The extent of any increase in provisions will depend upon a number of factors including the composition of the Company's lending portfolios and forecast economic conditions at the date of implementation. Whilst the Company is still refining its methodology and completing the development of the models required to calculate the provision, it is not possible to provide a reliable estimate of the impact of adopting IFRS 9. It is also too early to estimate the on-going impact of the IFRS 9 impairment model on the financial results although the requirement to transfer assets between stages and to incorporate forward looking data into the expected credit loss calculation, including multiple economic scenarios, could result in impairment charges being more volatile when compared to the current IAS 39 impairment model.

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|   |   |   |
|---|---|---|
| <i>IFRS 15 Revenue from Contracts with Customers</i>  | IFRS 15 replaces IAS 18 Revenue and IAS 11 Construction Contracts. Financial instruments, leases and insurance contracts are out of scope; however, fee recognition associated with credit cards and packaged products, for example, will need to be reviewed. The standard is not currently expected to have a significant impact on the Company's profitability. Limited, or no systems or process impacts are expected as a result of adopting IFRS 15.  | Annual periods beginning on or after 1 January 2018.                          |
| <i>IFRS 16 Leases</i>                                 | IFRS 16 replaces IAS 17 Leases and requires lessees to recognise a right of use asset and a liability for future payments arising from a lease contract. Lessees will recognise a finance charge on the liability and a depreciation charge on the asset which could affect the timing of the recognition of expenses on leased assets. This change will mainly impact the properties that the Company currently accounts for as operating leases. Finance systems will need to be changed to reflect the new accounting rules and disclosures. | Annual periods beginning on or after 1 January 2019.                          |
| <i>Minor amendments to other accounting standards</i> | During 2016, the IASB has issued amendments to IAS 7 Statement of Cash Flows (which require additional disclosure about an entity's financing activities) and IAS 12 Income Taxes (which clarify when a deferred tax asset should be recognised for unrealised losses) together with a number of other minor amendments to IFRSs, which will be effective for annual periods beginning on or after either 1 January 2017 or 1 January 2018. These revised requirements are not expected to have a significant impact on the Company.            | Annual periods beginning on or after either 1 January 2017 or 1 January 2018. |

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